

**GBBI  
2013**

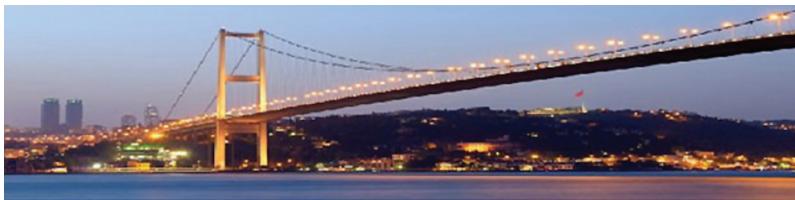
**EU-Turkey Global Business Bridges Initiative**

Matchmaking Events



This project is co-financed by  
the European Union and the Republic of Turkey

## **Trilateral Matchmaking Events for Enterprises from EU, Turkey, Egypt, Tunisia, and the Palestine Territories**



## **Catalogue II Alexandria Participant Profiles**



**DFC**



**GBBI  
2013**

# EU-Turkey Global Business Bridges Initiative

Matchmaking Events



Mersin 07-08. 02. 2013

Antalya 20-23. 02. 2013

Alexandria 26-27. 05. 2013

Tunis 11-12. 06. 2013



This project is co-financed by  
the European Union and the Republic of Turkey



EU: Claus D. Hagenhoff,  
(+49-172) 670 10 70 • Fax: (+49 6172) 7572-99  
E-Mail: ch@itm-online.de • www.gbbi2013.eu



Turkey: TOBB:  
Ms. Tuğçe Ersan (+90-312) 218-2436  
Ms. Irmak Atalay (+90-312) 218-2438  
E-Mail: gbbi@tobb.org.tr

Companies from EGYPT

**1. 3A INTERNATIONAL**

---

**Industry** : 8.  
**Contact Person** : ABDEL LATIF AWAD - Managing Director  
**Address** : 17 Misr El Tameir Buildings, 9th District, Airport Sheraton, Cairo, EGYPT  
**Telephone / Fax** : +202 22682252 / 22680396 / 22690153 / 22682718 / +202 22670781  
**E-Mail** : abdellatif@3ainternational.com  
**Web Page** : www.jas.com

---

**Profile** : International Freight Forwarder specialized in providing tailored services and integrated logistics solutions.

**Core Competencies** : Worldwide Network of Offices through JAS Worldwide, working 7 days a week. FFQA (Freight Forwarder Quality Assurance) System which is unique, customized, in-house developed system. Sosdi Bonded Warehouse: 2000 m2 bounded warehouse in 6th of October (Cairo City Limit), which is considered the most recent and professional dry port in Cairo City Limits.

**Company Size** : Medium (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : We have existing partnerships in Turkey, EU, & Tunisia, through JAS Worldwide Network.

**Any Existing Partnerships in the Target Countries ?** : No , in European Union, Tunisia, Turkey .

**Targeting the Following Markets** :

**Interested in** : Logistics. Transportation & Freight Forwarding

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Joint-venture (JV) partner, Strategic partner

Companies from EGYPT

**2. ACE CONSULTING ENGINEERS**

---

**Industry** : 1, 10, 11.  
**Contact Person** : MOHAMED ABEL GHANY - Director of Project Management  
**Address** : , , EGYPT  
**Telephone / Fax** : /  
**E-Mail** : mohamed.adelghany@ace-mb.com  
**Web Page** :

---

**Profile** : Full Design services, design review, value engineering, development management, full project management services, facility management, site supervision, risk management.

**Core Competencies** :

**Company Size** : Medium (according to turnover), Large (according to the number of employees).

**International Activities at Present** : acting as consultant in PM, design and site supervision in projects in 30 countries.

**Any Existing Partnerships in the Target Countries ?** : No . North Africa

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : . Construction, Engineering Consultancy, Project Management

**Expectations from a Potential Partner** : establishing long term relations and alliance

**Desired Business Contacts** : Design firm, Engineering firm, Joint-venture (JV) partner, Project developer, Project partner, Strategic partner

Companies from EGYPT

**3. AFIFI WORLD TRANSPORT**

---

**Industry** : 8.  
**Contact Person** : ABDEL AAL ALI - Managing Director  
**Address** : 36, Kamal Eldin Salah Str, From Edmond Fermont , Smouha, Alexandria, EGYPT  
**Telephone / Fax** : +203 4249015/18/29/44/67/69 / +203 4249038  
**E-Mail** : aaly@afifiworld.com  
**Web Page** : www.afifiworld.com

---

**Profile** : Freight forwarder and logistics provider

**Core Competencies** : Specialized in providing sea imports & exports logistics solutions, shipping & custom clearance in all Egypt'. Specialized in imports & exports air cargo logistics and shipping, packing and projects handling, imports and exports customs clearance at Cairo airport. We know how important is to store materials; and we just know how to do it.

**Company Size** : Medium (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Freight forwarder and logistics provider

**Any Existing Partnerships in the Target Countries ?** : No , in European Union, Tunisia, Turkey . We are agent for Panalpina World Transport serving with 550 offices in 155 countries

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Logistics.

**Expectations from a Potential Partner** : Joint Venture Partner

**Desired Business Contacts** : Logistics provider

Companies from EGYPT

**4. AFRICAN CONSULTANT OFFICE**

---

**Industry** : 1, 10, 11.  
**Contact Person** : AHMED ISMAIL MOHAMED AHMED EL ADLY - Vice President  
**Address** : 264 Abd El Salam Aref. St. El Saraya, Alex, 85, El Saraya, EGYPT  
**Telephone / Fax** : 03.3588604 /  
**E-Mail** : aeladly@aco-eg.com  
**Web Page** : www.aco-eg.com

---

**Profile** : Engineering consultation.

**Core Competencies** : Engineering consultation, project management, real-estate consultation, architectural and structural design.

**Company Size** : (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Supervision for many sites with international companies as Turkey, Spain.

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Turkey

**Interested in** : Others. Engineering consultation.

**Expectations from a Potential Partner** : Engineering consultation.

**Desired Business Contacts** : Agent, Client, Engineering firm, Legal consultant, Project partner

Companies from EGYPT

**5. AGF LOGISTICS**

---

**Industry** : 3, 8, 12.  
**Contact Person** : MOHAMED EL SHEIKH - Logistics Manager  
**Address** : office #23 - 23 Mylsa building Nasr City, Cairo, EGYPT  
**Telephone / Fax** : +202 24152831 / 02 22913653 /  
**E-Mail** : logistic@agflogistics.com  
**Web Page** : www.agflogistics.com

---

**Profile** : International Freight forwarder, shipping and clearance, trade & trade Consulter

**Core Competencies** :

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Arranging shipping all over the world from and to Egypt. Import cutting wells and Candy export fruit and vegetables

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey .

**Targeting the Following Markets** : European Union, Palestine Territory, Tunisia, Turkey

**Interested in** : Logistics, Subcontracting / Outsourcing, Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Client, Dealer, Joint-venture (JV) partner, Management / marketing consultant, Supplier



Companies from EGYPT

**6. AGILITY EGYPT**

---

**Industry** : 8.  
**Contact Person** : AHMED SALAH MOHAMED MOHAMED ALY - CEO  
**Address** : , Cairo - Alexandria, EGYPT  
**Telephone / Fax** : 002 02 38270700 /  
**E-Mail** : sabdallah@agilitylogistics.com  
**Web Page** : www.agilitylogistics.com

---

**Profile** : Logistics services . Cairo - Alexandria - Cairo

**Core Competencies** :

**Company Size** : (according to turnover), Large (according to the number of employees).

**International Activities at Present** : Logistics

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** :

**Interested in** : Logistics.

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**7. AHRAM SECURITY GROUP**

---

**Industry** : 1, 2.  
**Contact Person** : AHMED MOHAMED ISMAIL - Managing Director  
**Address** : , , EGYPT  
**Telephone / Fax** : 201227872375 / 20222412121  
**E-Mail** : a.ismail@ahramsg.com  
**Web Page** : www.ahramsg.com

---

**Profile** : manufacturers of locks and cylinders

**Core Competencies** : ISO 9001, ISO 14001, OHSAS 18001, European Standard EN 1303, CE (Certificate of Registration)

**Company Size** : Medium (according to turnover), Large (according to the number of employees).

**International Activities at Present** : participate at several exhibitions around the world

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt . Egypt, North Africa, have agents in some countries in North Africa

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Investment, Trade.

**Expectations from a Potential Partner** : building new business relationships

**Desired Business Contacts** : Agent, Distributor, Supplier

Companies from EGYPT

**8. AL ANSAR GROUP**

---

**Industry** : .  
**Contact Person** : ENG. MOHAMED ELSOKAI - General Manager  
**Address** : 685 , Elhorria AVE, Loura, Alexandria, 21411, EGYPT  
**Telephone / Fax** : (+203) 57 57 800 / (+203) 5 777 239  
**E-Mail** : m\_sokaily@yahoo.com  
**Web Page** : www.elansar.net

---

**Profile** : Contracting , Realestate ,Bultin Kitchen Equipment , Kitchen Accessories

**Core Competencies** : Contracting , Realestate ,Bultin Kitchen Equipment , Kitchen Accessorie

**Company Size** : Small (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Greece , Italy , Turkey , Korea

**Any Existing Partnerships in the Target Countries ?** : No , in Built In Kitchen Equipment & Accessories . Trade

**Targeting the Following Markets** : Supplier

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**9. ASMA MARINE FREIGHT SERVICES**

---

**Industry** : 8.  
**Contact Person** : AMR IBRAHIM - Managing Director  
**Address** : , , EGYPT  
**Telephone / Fax** : 226217301 / 226219957  
**E-Mail** : md@asmamarine.com  
**Web Page** : <http://www.asmamarine.com/>

---

**Profile** : International freight service (sea - air - land transportations), Customs clearance, Import - Export

**Core Competencies** : Company registered in Eiffa - fiata - Marco Polo Group

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : freight forwarding & logistics services

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt, European Union, Turkey . North Africa

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Logistics, Trade.

**Expectations from a Potential Partner** : Exchange Business & benefits at our fields

**Desired Business Contacts** : Agent

Companies from EGYPT

**10. BAKRY CONSULTING ENGINEERS**

---

**Industry** : 1, 2.  
**Contact Person** : MOHAMED BAKRY - Projects manager  
**Address** : 3 Shehah Street, Giza, EGYPT  
**Telephone / Fax** : 00 202 33364621 / 00 202 33364623  
**E-Mail** : mbakry@bakryconsultants.com  
**Web Page** : www.bakryconsultants.com

---

**Profile** : Construction

**Core Competencies** : Electromechanical Design Consultants

**Company Size** : up to 2 M. Euro, Turnover from overseas operations and exports 30 %, (according to turnover), 10 - 49 (according to the number of employees).

**International Activities at Present** : Design of projects in Saudi Arabia, Yemen, Syria, Oman

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey, Egypt, Architecture Design Firm, MEP Design firm .

**Targeting the Following Markets** : Client, Project Partner, JV Partner, Engineering Firm, Design Firm

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**11. CATALYST PARTNERS**

---

**Industry** : 13.  
**Contact Person** : YOUSSEF EL SHORAFY - Head of Business Development  
**Address** : , , EGYPT  
**Telephone / Fax** : /  
**E-Mail** : y.shorafy@catalystpartners.eg.com  
**Web Page** :

---

**Profile** : Investment Banking, Private Equity

**Core Competencies** :

**Company Size** : (according to turnover), Small (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No , in European Union . North Africa

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Investment.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Investor, Strategic partner

Companies from EGYPT

**12. CONRAD CAIRO HOTEL**

---

**Industry** : 7.  
**Contact Person** : ELHAMY RAMZY - Director of Sales  
**Address** : 1191 Corniche El Nil,, Cairo, 11221, EGYPT  
**Telephone / Fax** : +20.2.25808504 / +20.2.25808181  
**E-Mail** : elhamy.ramzy@conradhotels.com  
**Web Page** : www.conradhotels.com

---

**Profile** : Hotel, Meeting and Banqueting events, facilities, rooms accomodation, outside catering

**Core Competencies** : N/A

**Company Size** : Small (according to turnover), Large (according to the number of employees).

**International Activities at Present** : hosting several turkish events and official turkish delegations

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Others. Holding Turkish and EU events and hosting their guests in Cairo, hotel accommodation

**Expectations from a Potential Partner** : book their business or leisure visits with us

**Desired Business Contacts** : Client, Dealer, Distributor, Engineering firm, Management / marketing consultant, Project developer, Supplier

Companies from EGYPT

**13. DC SOLAR**

---

**Industry** : 2, 6.  
**Contact Person** : HANY MOUSTAFA AWAD - Chariman & Managing Director  
**Address** : 23, Gamal El Dien Dewidar, Nasr City, EGYPT  
**Telephone / Fax** : +20-2-2272 6151 / +20-2-2272 9032  
**E-Mail** : hany@dc-solar.com  
**Web Page** : www.dc-solar.com

---

**Profile** : Systems Integrator, Philips Agent

**Core Competencies** : Design and Integration of Energy Efficiency and Power Consumption

**Company Size** : Small (according to turnover), Small (according to the number of employees).

**International Activities at Present** : DC Solar represents one of the major solar systems installers in Germany called Stiens Technik.

**Any Existing Partnerships in the Target Countries ?** : No , in European Union, Germany .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Investment, Production, Trade.

**Expectations from a Potential Partner** : Open business channels for importing materials, Findind allies and stratgic partners in the fields of solar panels and batteries

**Desired Business Contacts** : Project partner, Strategic partner, Supplier Constructing a factory operating in the field of PV technology for designing panels and batteries. That is a platform of operation with strategic and project partners



Companies from EGYPT

**14. DEMLINE EGYPT FOR MARITIME TRANSPORT**

---

**Industry** : 8.  
**Contact Person** : MOHAMED FOUAD RAMADAN - Commercial manager  
**Address** : 77 Sultan Hussein st., Alexandria 11111, EGYPT  
**Telephone / Fax** : +20 3 48 70 846 / +20 3 48 69614  
**E-Mail** : mohamed.fouad@demlineegypt.com  
**Web Page** : www.demlineegypt.com

---

**Profile** : Demline Egypt is an Egyptian shipping owner co. trading in import and export products to / from Egypt to all ports in Mediterranean

**Core Competencies** :

**Company Size** : Medium (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Meditarreanean Region

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey . We have a shipping agency in Turkey: Messrs ANTOINE MAKZUME INTERNATIONAL TRANSPORT AND TRADING LTD,.

ISMET INONU BULVARI MAKZUME IS MERKEZI NO. 76, P.O.B. 156 MERSIN, TEL: (90) 324 2372220, FAX: (90) 324 2325121, E-MAIL: mersin@makzume.com.tr

**Targeting the Following Markets** : European Union, Palestine Territory, Tunisia, Turkey

**Interested in** : Logistics, Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Client

Companies from EGYPT

**15. DETHAR FOR IMPORT AND EXPORT**

---

**Industry** : 2, 5, 12.  
**Contact Person** : AHMAD HAMED - Managing Director  
**Address** : , , EGYPT  
**Telephone / Fax** : 00 20224042643 / 00 202 22638606  
**E-Mail** : dethar@tactfreight.com  
**Web Page** :

---

**Profile** : Dethar is a trading Co AG. We are the main supplier of powder coater raw materials & machines in Egypt to the producers of powder coating. Also we supply the PET resin to the Plastic producers

**Core Competencies** : powder coating technology

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : we import the raw materials from Europe, China, Malaysia, Taiwan

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, Turkey

**Interested in** : Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Supplier

Companies from EGYPT

**16. ECG ENGINEERING CONSULTANTS GROUP S.A.**

---

**Industry** : 1, 11.

**Contact Person** : ENG. AHSRAF KHALIL AND ENG. HANY ALLOUBA - Vice president and Head of BC Sector, Regional Manager Alex.

**Address** : , , EGYPT

**Telephone / Fax** : 202 22744740 / 202 22744748

**E-Mail** : ecg@ecgsa.com

**Web Page** : <http://www.ecgsa.com/>

---

**Profile** : proejct management, studies and master planning, engineering and architecture design, construction management and supervision

**Core Competencies** : architecture, civil, communications and security systems, electrical, equipment selection, HVAC, Infrastructure, Instrumentation, Interior design, landscaping, Mechanical, Piping, Plant design, Process, Roads and Highways, Structure, Urban Design

**Company Size** : Medium (according to turnover), Large (according to the number of employees).

**International Activities at Present** : Engineering Consultants, Design, project managements

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : . eng. Design and Project Management, infrastructure construction management, all eng. Disciplines

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Design firm, Engineering firm

Companies from EGYPT

**17. EDCO COTTON EXPORT CO.**

---

**Industry** : 12.  
**Contact Person** : MOATAZ ZAKI EL EDKAWI - Deputy Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : 2034877291 / 4863409  
**E-Mail** : edco@egyptgizacotton.com  
**Web Page** :

---

**Profile** : Egyptian raw cotton export

**Core Competencies** :

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : cotton export

**Any Existing Partnerships in the Target Countries ?** : No . North Africa

**Targeting the Following Markets** : Turkey

**Interested in** : Trade. importers and spiners using egyptian cotton & solar energy supplier

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Agent, Client spinning & weaving mills

Companies from EGYPT

**18. EEWD SOLAR & WATER MANAGEMENT**

---

**Industry** : 2, 6.  
**Contact Person** : ALAA EL OLA EL WATADY - General Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : 20226716624 /  
**E-Mail** : alaawatidy@gmail.com  
**Web Page** : alaawatidy@gmail.com

---

**Profile** : Mechanical Engineering Science

**Core Competencies** :

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : working with german partner for developing solar water desalination portable system to matching harsh desert region

**Any Existing Partnerships in the Target Countries ?** : No , in European Union .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Production, Subcontracting / Outsourcing. Renewable energy. Solar desalination system as well as develop new irrigation system by using solar energy.

**Expectations from a Potential Partner** : mutual business benefits

**Desired Business Contacts** : Joint-venture (JV) partner, Project partner

Companies from EGYPT

**19. EGOth (EGYPTIAN GENERAL COMPANY FOR TOURISM AND HOTELS)**

---

**Industry** : 7.  
**Contact Person** : GAMAL ABDELKADER - General Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : /  
**E-Mail** : gamal@egoth.com.eg  
**Web Page** : www.egoth.com.eg

---

**Profile :**

**Core Competencies :**

**Company Size :** (according to turnover), (according to the number of employees).

**International Activities at Present :**

**Any Existing Partnerships in the Target Countries ? :** No .

**Targeting the Following Markets :**

**Interested in :** .

**Expectations from a Potential Partner :**

**Desired Business Contacts :**

Companies from EGYPT

**20. EGYLIERE FOR INVESTMENT**

---

**Industry** : 3, 7.  
**Contact Person** : MOHAMED KAOUD - Chief Executive  
**Address** : , , EGYPT  
**Telephone / Fax** : 201002466666 /  
**E-Mail** : mohamed.kaoud@egyliere.com  
**Web Page** : www.egyliere.com

---

**Profile** : Tourism, Retailing, Hospitality, Education

**Core Competencies** :

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : TV with two companies from London, a university from UK and fashion retail from Turkey

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt, European Union, Turkey .

**Targeting the Following Markets** : Egypt, Turkey

**Interested in** : Investment, Logistics. Tourism, Food and Beverage. Outgoing Tourism to Turkey, Fashion from Turkey, Cement from Turkey and EU, Fashion Franchises from EU, Incoming Tourism EU.

**Expectations from a Potential Partner** : Knowhow and Operations

**Desired Business Contacts** : Agent, Design firm, Distributor, Joint-venture (JV) partner

Companies from EGYPT

**21. EGYPT CULTURE TRAVEL (ECT)**

---

**Industry** : 7.  
**Contact Person** : MOSTAFA I. HASSAN - Co-Founder, Director of Sales & Marketing  
**Address** : , , EGYPT  
**Telephone / Fax** : 0201223306891 /  
**E-Mail** : mostafa@egyptculturetravel.com  
**Web Page** : www.egyptculturetravel.com

---

**Profile** : Tourism

**Core Competencies** :

**Company Size** : (according to turnover), Micro (according to the number of employees).

**International Activities at Present** : sending and receiving tourist groups, organizing events and conferences in- and outside the country, incentive tours, cultural rededucational tours.

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Others. Tourism. Interested In having a Turkish partner to supply us with clients coming for recreational type of Tourism in the Red Sea and Sharm el Sheik. Our offer is to cater for clients who have like to combine cultural type and tourism with recreation. We a

**Expectations from a Potential Partner** : Mutual benefits, sending and receiving groups, organizing events, conferences and incentive trips, cultural and educational type and tours, off the beaten track tours

**Desired Business Contacts** : Agent, Client, Investor, Strategic partner, Supplier



Companies from EGYPT

**22. EGYPT ENGINEERING SERVICES S.A.E. (EGYPTROL)**

---

**Industry** : 1, 2.  
**Contact Person** : MOHAMED REFAAT - Contracts and Projects Director  
**Address** : 7 & 21 Honin Ibn Ishak Street, Nasr City, EGYPT  
**Telephone / Fax** : 00 202 22473139 / 22473140  
**E-Mail** : mrefaat@egyptrol.com  
**Web Page** : www.egyptrol.com

---

**Profile** : 1. Electromechanical Systems Design 2. Preparation of RFPs for equipment procurement 3. Power and industrial plants projects erection supervision as well as Oil and Gas sector 4. Power, industrial plants, oil and gas systems operation and maintenance

**Core Competencies :**

**Company Size** : 2 M. - 10 M. Euro, Turnover from overseas operations and exports 40 % (according to turnover), 50 - 249 (according to the number of employees).

**International Activities at Present :**

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey, Diesel Generators & Photovoltaic Cells and Solar Energy manufacturers, Trade, Subcontracting/ outsourcing . Mutual cooperation, Technical support and transfer know how

**Targeting the Following Markets** : Dealer, Agent, Representative, Distributor, Technical Consultant, strategic partner, project partner, Joint venture partner, engineering firm, design firm

**Interested in :** .

**Expectations from a Potential Partner :**

**Desired Business Contacts :**

Companies from EGYPT

**23. EGYPTIAN ENGINEERING CO. (EECOCID), ENVIRONMENTAL ENGINEERING CONSULTANTS(ENCO)**

---

**Industry** : 1, 6.  
**Contact Person** : ABDELAZIZ H. KONSOWA, PH.D. - Chairman  
**Address** : , Alexandria, EGYPT  
**Telephone / Fax** : +203-5468 502 / +203-5468 506  
**E-Mail** : akonsowa@encoegypt.com  
**Web Page** : www.eecocid.com, www.encoegypt.com

---

**Profile** : Real Estate, water and waste water engineering, renewable energy (esp. PV system), desalination with RE

**Core Competencies** :

**Company Size** : Small (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Saudi Arabia Branch

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Turkey, Tunisia

**Interested in** : Investment, Production, Subcontracting / Outsourcing, Trade.

**Expectations from a Potential Partner** : Joint Venture in some projects in Egypt and Saudi Arabia

**Desired Business Contacts** : Technical Consultant, Project Partner, JV Partner, Project developer, Engineering Firm, Design Firm

Companies from EGYPT

**24. EGYPTIAN INTERNATIONAL CO . FOR ALUMINUM PROFILE S.A.E**

---

**Industry** : 2.  
**Contact Person** : GALAL ABDEL FATTAH MOHAMED OSMAN - Chairman  
**Address** : , , EGYPT  
**Telephone / Fax** : 02- 38331335 / 02-38333895  
**E-Mail** : Eipal@link.net  
**Web Page** : www.eipal.com

---

**Profile** : The Company will operate in the production sectors of aluminum in all its forms for all uses, manufactures the special dies for aluminium in all its forms and sizes, manufactures plastic dies and cutter dies and fitting to others

**Core Competencies** :

**Company Size** : (according to turnover), (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** :

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**25. EL DAWLIA CO. FOR ENGINEERING & GENERAL CONTRACTING**

---

**Industry** : 1.  
**Contact Person** : HUSSEIN MOHAMED KAMAL EL DESSOUKY - Chairman  
**Address** : , , EGYPT  
**Telephone / Fax** : 20663247300 / 20663249300  
**E-Mail** : hussein@dawliaco.com  
**Web Page** : www.eldawliaco.com

---

**Profile** : General Contracting

**Core Competencies** : Construction of Marine Works, dredging, Shore Protection, Water Breaks, Cofferdams, Mass Earth Works, Highways and Roads, Utilities, Perfect history of cooperation with all levels of owners and Engineers, Project Managers and Contractors, Local and International < in all forms of contracts EPC, LSTK, DEED, Reimbursable

**Company Size** : Medium (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Work for APN Muller as a subcontractor for their Container, Terminal in East Port Said Port, Egzpt Work for MAF as main contractor for Enabling works of Mall of Egypt and Almaza City Center, Cairo, Egypt

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** :

**Interested in** : Subcontracting / Outsourcing. Marine Works, Mass Earth Works, Pipe Lines and Highways and Roads.

**Expectations from a Potential Partner** : Perfect history to the level of mastering their field of expertise and full commitment to high quality jobs, high level of safety standards and early delivery has always been on top of our objectives. Capable to manage a deal with any of a/m entities, acc

**Desired Business Contacts** :

Companies from EGYPT

**26. EL MASRIA FOR TRADE & TECHNICAL SERVICES**

---

**Industry** : 2, 4.  
**Contact Person** : ABEL MONIEM ZAGHLOUL ATTIA WASHANA - Director  
**Address** : , , EGYPT  
**Telephone / Fax** : 2034270119 / 4288656  
**E-Mail** : info@ttsegypt.com  
**Web Page** : www.ttsegypt.com

---

**Profile** : El-Masria For Trade and Technical Services Company was established in Alexandria in the year 1994

We took the responsibility of introducing the Egyptian knitting market to the famous Japanese knitting machines ,Shima Seiki, which are flat computer-based

**Core Competencies** :

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** :

**Interested in** : Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Agent, Joint-venture (JV) partner, Representative

Companies from EGYPT

**27. EL OFOQ FOR TRADING & CONTRACTING**

---

**Industry** : 1, 2, 6.  
**Contact Person** : AYMAN MOUSSA AMER - General Manager & Vice President  
**Address** : , , EGYPT  
**Telephone / Fax** : 20225082222 / 20225082996  
**E-Mail** : aymanmoussa@elofq.com  
**Web Page** : www.elofq.com

---

**Profile** : Electromechanical contracting & High Tech Projects.

**Core Competencies** : Electromechanical Works

**Company Size** : Small (according to turnover), Large (according to the number of employees).

**International Activities at Present** : importing some electromechanical equipments

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt

**Interested in** : Trade. Electromechanical Field

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Joint-venture (JV) partner, Project partner

Companies from EGYPT

**28. EL SA DORY COMPANIES**

---

**Industry** : 3, 12.  
**Contact Person** : FATHY MOHAMED EL SA DORY -  
**Address** : North entrance of Malawi city, Cairo Aswan agriculture road, Malawi City, Minya, EGYPT  
**Telephone / Fax** : /  
**E-Mail** : elsadory\_import@yahoo.com  
**Web Page** :

---

**Profile** : trading and manufacture of foodstuff (tea, rice, yeasts, sweets and Ramadan yamish)

**Core Competencies** :

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : importing Ammonium bicarbonate, importing Amar el dien from Syria, importing vegetable oil (sun flower)

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey .

**Targeting the Following Markets** : Turkey

**Interested in** : Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Dealer, Agent

Companies from EGYPT

**29. EMRO TRADE**

---

**Industry** : 6.  
**Contact Person** : AMRO M. EZZAD - Managing Director  
**Address** : 18 New Nerco Building, 5th District, Degla, New Maadi, Cairo 11435, EGYPT  
**Telephone / Fax** : 00 02 270 56 222 / 02 270 56 444  
**E-Mail** : amro@emrotrade.com  
**Web Page** :

---

**Profile** : Energy & Metals

**Core Competencies** : Active Operative in the Oil & Gas Industry & Energy sector as well as the metal market

**Company Size** : 10 - 50 M. Euro, Turnover from overseas operations and exports 80 % (according to turnover), up to 10 (according to the number of employees).

**International Activities at Present** : several mainly for the energy market

**Any Existing Partnerships in the Target Countries ?** : No , in Structure Steel, Trade, Subcontracting / Outsourcing, creating new business partner . support strategic promotional plans

**Targeting the Following Markets** : suppliers, project partner, producers and developers

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** :



Companies from EGYPT

**30. ENGINEERING TECHNOLOGY FOR SERVICES & SALES (ETSS)**

---

**Industry** : 2.  
**Contact Person** : BASSEM NABIL FOUAD - Sales Engineer  
**Address** : 557 El-Horreya St. , Glym, Alexandria, EGYPT  
**Telephone / Fax** : +203 582-9718 / +203 584-1275  
**E-Mail** : etss@etss-egypt.com ; bassem\_etss@hotmail.com  
**Web Page** :

---

**Profile** : Commercial Agency for several reputable companies producing centrifugal pumps, Plunger /Diaphragm pumps, P.H.E., Oil Separator, Centrifugal compressor, reciprocating compressor.

**Core Competencies** : Pumps, P.H.E., compressors, Oil Separator.

**Company Size** : Micro (according to turnover), Medium (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt

**Interested in** : Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Agent, Representative

Companies from EGYPT

**31. ERCC (ENVIRONMENTAL RESEARCH & CONSULTING CO)**

---

|                        |  |
|------------------------|--|
| <b>Industry</b>        | : 6, 10, 11.   |
| <b>Contact Person</b>  | : AYA SALAH - Associate Project Manager                          |
| <b>Address</b>         | : 2 Osman Towers, 24th Floor, Nile Corniche, Maadi, Cairo, EGYPT |
| <b>Telephone / Fax</b> | : +20 2 252 41 799 / +20 2 252 85 783                            |
| <b>E-Mail</b>          | : aya.salah@ercc-carbon.com                                      |
| <b>Web Page</b>        | : www.ercc-carbon.com  |

---

**Profile** : ERCC is an energy consulting firm based in Cairo, Egypt. ERCC’s services fall into three categories

**Core Competencies** : 1) Renewable Energy: Feasibility Studies, Resource Assessment, Grid integration, Off-grid power, Construction Supervision, Detailed design, Project Management, Turn-key implementation. 2) Clean Development Mechanism and Carbon Credits: Project Development, Project Finance, Project Registration, Project monitoring to ensure issuance of credits, Sale of Carbon Credits. 3) Greenhouse Gas Audits and Energy Audits: Organizational Carbon Footprint, Product Carbon Footprint, Carbon Reduction Strategies, Energy Audits, Emission Offsetting, CarbonZero Certification

**Company Size** : Micro (according to turnover), Micro (according to the number of employees).

**International Activities at Present** : no.

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Palestine Territory, Tunisia, Turkey

**Interested in** : Others, Subcontracting / Outsourcing. We are potentially interested in partnerships for projects with firms/suppliers from these other countries, as well as being sub-contracted for projects in Egypt and worldwide.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Client, Engineering firm, Project developer, Project partner, Strategic partner, Supplier, Technical consultant Exchanging knowledge and sharing experience with other solution providers in the field of solar and wind energy in particular, 1) To share the know-how lessons learned from previous projects, through which we can work together towards the development of s

Companies from EGYPT

**32. FACT**

---

**Industry** : 8.  
**Contact Person** : HEBA FREIG - General Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : 20223130751 / 20223130751  
**E-Mail** : hfreig@fact-egy.com  
**Web Page** : www.fact-egy.com

---

**Profile** : Travel Arrangements, Logistics Services, Freight forwarding, Airfreight, Sea-freight, Land Freight & Warehousing, HAZARDOUS MATERIALS, CUSTOMS CLEARANCE & DECLARATION, Insurances, Transportation, General Import & Export.

**Core Competencies** : all logistics services

**Company Size** : (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Imports and Exports

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt, European Union . North Africa

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Logistics, Others, Subcontracting / Outsourcing. Partnership

**Expectations from a Potential Partner** : representing our company & expanding our business

**Desired Business Contacts** : Agent, Client, Logistics provider, Project partner, Strategic partner

Companies from EGYPT

**33. FAIRMONT HELIOPOLIS & TOWERS**

---

**Industry** : 7.  
**Contact Person** : KHALED ELWAN - Sales Manager  
**Address** : Uruba Street, Heliopolis, Cairo, EGYPT  
**Telephone / Fax** : 00 202 22677730/40 / 00 202 22678172  
**E-Mail** : Fairmont.heliopolis@fairmont.com  
**Web Page** : www.fairmont.com.heliopolis

---

**Profile** : With a location just minutes from Cairo International Airport, 840 gracious guest rooms, more than 16 exquisite dining venues and the largest and best-equipped function space (6,400 square meters);

Fairmont Heliopolis & Towers is the safest haven to leisu

**Core Competencies** : Location; proximity to airport making us the safest haven to business travelers

- More than 16 authentic restaurants with international Chefs; all under one roof
- 840 gracious well appointed guest rooms with latest technologies/ best amenities
- 3 tennis courts, 2 squash courts, sand volley ball
- Complimentary Wireless Internet Access available in the entire hotel covering the pool area
- Largest & best equipped banquet space
- Outside catering 24 hours butler service & complimentary Signature Lounge access for Signature floor residents

**Company Size** : (according to turnover), more than 250 (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No , in Logistics

b. Other: accommodation, meetings & events, dining facilities . using hotel facilities, including accommodations, meeting rooms, dining facilities

**Targeting the Following Markets** : Client, Dealer, Agent, Representative, Distributor, Supplier, Management / Marketing Consultant, Legal Consultant, Technical Consultant, Strategic Partner, Project Partner, JV Partner, Investor, Logistics provider, Facilities manager, Project developer,

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**34. FAYMIN CONSULTING**

---

**Industry** : 1.  
**Contact Person** : FAYED AMIN AZAB - Consultant (General Manager of Faymin Consulting)  
**Address** : , , EGYPT  
**Telephone / Fax** : 1222112565 /  
**E-Mail** : fayminconsulting@hotmail.com  
**Web Page** :

---

**Profile :**

**Core Competencies :**

**Company Size :** (according to turnover), (according to the number of employees).

**International Activities at Present :**

**Any Existing Partnerships in the Target Countries ? :** No .

**Targeting the Following Markets :** Egypt, Turkey

**Interested in :** . Slums upgrading projects

**Expectations from a Potential Partner :**

**Desired Business Contacts :**

Companies from EGYPT

**35. FEDERATION OF EGYPTIAN INDUSTRIES/ ENVIRONMENTS**

---

**Industry** : 1.  
**Contact Person** : AHMED KAMAL ABDEL MONEIM - Executive Director  
**Address** : , , EGYPT  
**Telephone / Fax** : /  
**E-Mail** : akamal@eco-fei.net  
**Web Page** :

---

**Profile** : General Construction Service

**Core Competencies** : We constantly raise our standards of excellence by staying abreast of state-of-the-art technologies in order to compete effectively both regionally and internationally. RME's dynamic management style is a key driver in leading our performance

**Company Size** : 10 - 50 M. Euro, Turnover from overseas operations and exports 20 % (according to turnover), more than 250 (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey, Egypt, Subcontracting / Outsourcing, construction service . Developing of business to business relation

**Targeting the Following Markets** : Client, Representative, Project Partner, Investor, Engineering firm

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**36. FITNESSPRO**

---

**Industry** : 7, 11, 12.  
**Contact Person** : AMR AHMED FOUAD MEHANNA - Managing Director  
**Address** : 27 Al Riyadh st. Off Shebab St., GIZA, EGYPT  
**Telephone / Fax** : +2 3302-6848 / +2 3346-8141  
**E-Mail** : berwin.elsobkey@fitnessproeg.com  
**Web Page** : www.fitnessproeg.com

---

**Profile** : Fitness equipment and consultancy

**Core Competencies** :

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Having another branch in Lebanon.

**Any Existing Partnerships in the Target Countries ?** : No , in Palestine Territory .

**Targeting the Following Markets** : Egypt

**Interested in** : Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Agent, Client, Dealer, Design firm, Distributor, Investor, Representative, Strategic partner, Supplier, Technical consultant

Companies from EGYPT

**37. FREIGHT SYSTEM INTERNATIONAL, INC.**

---

**Industry** : 8, 12.  
**Contact Person** : KHALIFA HUSSEIN - Chairman  
**Address** : 4 Farouk Amer, Sheraton Heliopolis area, Cairo, 11381, EGYPT  
**Telephone / Fax** : +202 2267 5153 / +202 2268 2550  
**E-Mail** : khalifa@fsiegypt.com.eg  
**Web Page** : www.fsiegypt.com.eg

---

**Profile** : Household goods and personal effects removals, relocations, customs clearance

transportation, warehousing, and insurance coverage.

This is in addition to our specialty in supply chain management, logistics services,

consultation and freight forwarding fo

**Core Competencies** : Supply chain management, logistics Services, customs clearance, transportation,

warehousing and distributions.

Household goods and personal effects removals and relocations services.

**Company Size** : Small (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : International freight forwarding, Supply chain management and House Hold goods

**Any Existing Partnerships in the Target Countries ?** : No , in European Union . International Freight Forwarding, Supply chain management and House Hold goods relocations.

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Logistics. Logistics Hubs, Warehousing and distributions

**Expectations from a Potential Partner** : Comprehensive the gross in the field of warehousing, distribution and supply chain service

**Desired Business Contacts** : Distributor, Joint-venture (JV) partner, Logistics provider, Project partner, Strategic partner



Companies from EGYPT

**38. GLOBAL CONSOLIDATED CONTRACTORS**

---

**Industry** : 1, 8.  
**Contact Person** : MOSTAFA AL HASSAN - Chairman  
**Address** : , , EGYPT  
**Telephone / Fax** : 20224180417 / 20224180421  
**E-Mail** : mostafa.alhassan@gcc-intl.com  
**Web Page** : www.gcc-intl.com

---

**Profile** : strong connections to suppliers, subcontractors, specialists, consultants, government, military representatives, has managed consortiums from designers, project managers & contractors

**Core Competencies** : Household goods and personal effects removals and relocations services.

**Company Size** : Small (according to turnover), Medium (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt

**Interested in** : Logistics, Subcontracting / Outsourcing.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Agent, Design firm, Engineering firm, Facilities manager, Joint-venture (JV) partner

Companies from EGYPT

**39. GLOBAL ENGINEERING & SUPPLY**

---

**Industry** : 1,3.  
**Contact Person** : ALY IBRAHIM EL SHEIKH - President  
**Address** : 5 Al Ansari Street, 15 Apt.Ahmos Tower, Heliopolis, Cairo, EGYPT  
**Telephone / Fax** : 00 202 22900169 / 00 202 22900189  
**E-Mail** : Dina.Hesham@Globaleg.net  
**Web Page** : www.globaleg.net

---

**Profile** : Renewable Energies and application & Food and Beverages

**Core Competencies** : Agents, Representatives, Manufacturer, Engineering and Marketing Consultants

**Company Size** : 2- 10 M. Euro, (according to turnover), 50 - 249 (according to the number of employees).

**International Activities at Present** : consultancy, Subcontracting, Manufacturing, Joint Venture

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey, Subcontracting/ Outsourcing, Production, Joint venture, Agent, Consultant . To be willing to have a market share in the Egyptian Market and also transfer of Technology

**Targeting the Following Markets** : Agent, Representative, Supplier, Project Partner, Project Developer

**Interested in** : Corporation of heavy equipments and spare parts, Solar Energy products, Food & Bevearge machinery.

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**40. GMC INTEGRATED CONTRACTING**

---

**Industry** : 1, 2.  
**Contact Person** : GALAL EL DEEN ABDEL HAY ZAYED - General Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : / 22612011  
**E-Mail** : galal\_zayed@gmc.com  
**Web Page** :

---

**Profile** : electromechanical construction

**Core Competencies** : electromechanical scope MEP for industrial projects

**Company Size** : Small (according to turnover), Small (according to the number of employees).

**International Activities at Present** : KSA atached el gazea contracting company.

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt

**Interested in** : Subcontracting / Outsourcing, Trade. constraction and supplying for electromechanical scope, Trade, subcontracting / outsourcing, need a company with high technology products to sell in Egypt, contractors for electromechanical scope. in Egypt the slaughter house for chicken is only about 5 m

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Client, Engineering firm, Investor, Project developer, Supplier, Technical consultant

Companies from EGYPT

**41. GREEN ENVIRONMENT CONSULTANTS**

---

**Industry** : 1, 2, 6, 10, 11.  
**Contact Person** : GEHAN HEIBA - Managing director, Development  
**Address** : , , EGYPT  
**Telephone / Fax** : 33021487 /  
**E-Mail** : g.heiba@green-group.info  
**Web Page** : www.green-group.info

---

**Profile** : Environment Consultant and Service Provider, Renewable Energy, Technology Transfer.

**Core Competencies** :

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Kuwait, KSA

**Any Existing Partnerships in the Target Countries ?** : No . Middle East, South Korea

**Targeting the Following Markets** : Egypt

**Interested in** : Investment, Production, Subcontracting / Outsourcing, Trade.

**Expectations from a Potential Partner** : Joint Venture

**Desired Business Contacts** : Agent, Investor, Joint-venture (JV) partner, Management / marketing consultant, Representative

Companies from EGYPT

**42. GREEN FOCUS & CONSULTANCY**

---

**Industry** : 6.  
**Contact Person** : AHMED MOUSSA - Chairman  
**Address** : , , EGYPT  
**Telephone / Fax** : 224183178 / 224183179  
**E-Mail** : info@greenfc.net  
**Web Page** : www.greenfc.net

---

**Profile** : our german product for solar panels & swiss inventions

**Core Competencies** : we have been working in this field since 2003

**Company Size** : Micro (according to turnover), Micro (according to the number of employees).

**International Activities at Present** : our chairman is the country representative for world green tourism association.

**Any Existing Partnerships in the Target Countries ?** : No . North Africa

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Investment, Production, Trade. We have several projects, we keep that to discuss with partner on desk

**Expectations from a Potential Partner** : What is his last technology and quality level?

**Desired Business Contacts** : Agent, Client, Dealer, Distributor, Management / marketing consultant, Representative, Supplier, Technical consultant

Companies from EGYPT

**43. HAGGAN GROUP**

---

**Industry** : 3.  
**Contact Person** : KHALED EL-HAGGAN - Founder and CEO  
**Address** : , , EGYPT  
**Telephone / Fax** : 2 01222105631 /  
**E-Mail** : khaled@haggangroup.com  
**Web Page** :

---

**Profile** : Grower of Fresh fruits and vegetables

**Core Competencies** : quality fresh fruit and vegetables for export

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Seeking partners for BIO farm, conventional farms, Greenhouses, Transplants production including grafting and micrografting

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, European Union

**Interested in** : Others, Trade. Increase current export of fresh fruits and vegetables, plus better serve local markets. BIO FARM, Automated Greenhouse production, Commercial agreements for Fruit and Vegetables production, distribution and rebelling of Seeds and rootstock seeds, grafti

**Expectations from a Potential Partner** : Investments and knowhow to partner with us, BIO farm, Commercial agreement for production of Fresh Fruits vegetables, grafting and micrografting

**Desired Business Contacts** : Client, Investor, Joint-venture (JV) partner, Project partner, Strategic partner, Supplier

Companies from EGYPT

**44. HILTON ALEXANDRIA CORNICHE**

---

**Industry** : 7.  
**Contact Person** : MOHAMED EL SHERBINI - CHRIS MUTH - Director of Business Development, General Manager  
**Address** : El Gueish Ave, 544, Sidi Bishr, EGYPT  
**Telephone / Fax** : 03 549 0935 /  
**E-Mail** : mohamed.elsherbini@hilton.com  
**Web Page** : www.alexandriacorniche.hilton.com

---

**Profile** : Tourism, Hotel, meeting rooms, Banquering, leisure facilities, outside catering

**Core Competencies** :

**Company Size** : 2 - 10 M. Euro (according to turnover), more than 250 (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No , in security future business in our company .

**Targeting the Following Markets** : client, dealer, distributor, supplier, marketingl management consultant, Investor, project developer, engineering firm

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**45. HILTON WORLDWIDE**

---

**Industry** : 7.  
**Contact Person** : RANIA MOUNIR AGAG - Regional Sales Director - Corporate  
**Address** : , , EGYPT  
**Telephone / Fax** : 00 2001201113600 /  
**E-Mail** : rania.agag@hilton.com  
**Web Page** : www.hilton.com

---

**Profile** : Hilton WW - Egypt is now representing 1A Properties across Egypt in Cairo, Alex, Luxor, Sharm, Sinai and Hurghada. Hilton also provides hospitality services for Tourists and Business Travalers in terms of rooms accomodation, Banquet and meeting facilitue

**Core Competencies** : Hilton Hotels are intensively present in the egyptian market with different luxurious Hotels and services in almost every destination across Egypt

**Company Size** : (according to turnover), Large (according to the number of employees).

**International Activities at Present** : Hilton Egypt has history in hosting EU events, and Turkish delegations. Also there is high communication with the international sales office in Turkey to promote Hilton properties in Egypt, and cross selling

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Others. Hilton WW is looking forward to host EU, and Turkish guests and events and provide them with innovative products and services, Hotels accomodation, and events organizing.

**Expectations from a Potential Partner** : Accomadate the EU, and Turkish Guests at our hotels for their leisure visits and Business travalers

**Desired Business Contacts** : Client, Dealer, Distributor, Investor, Management / marketing consultant, Project developer, Supplier



Companies from EGYPT

**46. IACC INTERNATIONAL ASSOCIATED CARGO CARRIER**

---

**Industry** : 8.  
**Contact Person** : EMAD ELDIN GALAL MANSY - Business Development Manager  
**Address** : 4 Road 204, Degla Maadi, Cairo 11435, EGYPT  
**Telephone / Fax** : /  
**E-Mail** : emansi@iacc.net  
**Web Page** : www.iacc.net

---

**Profile** : "IACC Shipping operates and manages break-bulk and container lines through owned and chartered vessels throughout the Red Sea, serving Adabeya, Sokhna, Jeddah, Yanbu, Aqaba, Port Sudan and East African ports.

With expansion plans underway, IACC Shipping

**Core Competencies** : Strong presence in the region - Long lasting relationship with clients.

**Company Size** : Medium (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Shipping , Stevedoring , Marine Supplies , Trucking , Warehousing and Logistics .

**Any Existing Partnerships in the Target Countries ?** : No . Saudi Arabia , Sudan . Agency , suppliers , service providers , shippers and consignees.

**Targeting the Following Markets** : Turkey

**Interested in** : Logistics, Others. We are looking forward to potential expansion to turkey to link with our current service in red sea .

**Expectations from a Potential Partner** : Honesty, real interest in a new partnership, professionalism, know how.

**Desired Business Contacts** : Agent, Logistics provider, Representative

Companies from EGYPT

**47. INFINITY FOR SOLAR SYSTEMS**

---

**Industry** : 6.  
**Contact Person** : MEDHAT SHOKRY - General Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : 20225054345 / 20 1223937308  
**E-Mail** : m.shokry@egyinfinity.com  
**Web Page** :

---

**Profile** : develop and implement solar systems e.g. Water heating - solar street light systems - generates electrical power for home and commercial uses

**Core Competencies** : implementation of solar research in 1985, several projects for water heating (solar), install solar street systems and LED street lightening in New Valley

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Install Solar Systems in Africa

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Investment, Others. We aim to establish several Solar System Stations "PV + Thermal" from El Kharga area until Giza, then towards the Grid Tie that connects Egypt, Jordan, Syria and Turkey, This will enable us and provide us with the opportunity to be part of the European Gr

**Expectations from a Potential Partner** : to build (solar steam turbine or PV) stations and training, European donor agency can give us part from the stations (not money) especially in western desert and training

**Desired Business Contacts** : Investor, Joint-venture (JV) partner, Project developer, Project partner, Strategic partner, Supplier

Companies from EGYPT

**48. INTERCEMENT AMREYAH**

---

**Industry** : 1.  
**Contact Person** : MOHAMED EL NOKALY - Performance Improvement & Alternative Energy Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : 00901000088413 / 2033994001  
**E-Mail** : mnokaly@cimpor.com  
**Web Page** : www.cimpor.com

---

**Profile** : Cement (Building Material)

**Core Competencies** :

**Company Size** : Large (according to turnover), Large (according to the number of employees).

**International Activities at Present** : importing

**Any Existing Partnerships in the Target Countries ?** : No . Brazil

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Others, Trade. Energy

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**49. KADMAR GROUP**

---

**Industry** : 8.  
**Contact Person** : MAHMOUD MEDHAT HATIM EI KADY - Business Development Manager  
**Address** : 32 Saad Zaghloul Str., Alexandria, EGYPT  
**Telephone / Fax** : +2 034840680 / +2034848326  
**E-Mail** : mahmoud@eglegypt.com  
**Web Page** : www.eglegypt.com

---

**Profile** : I. KADMAR SHIPPING COMPANY: 1. Liner Shipping Agency, 2. Tramp Agent, 3. Suez Canal Transit Service, 4. Ship Broker, 5. Ship Chandlers, 6. Ship Operators, 7. Terminal Operators, 8. Commercial Agents. II . EGYPTIAN GLOBAL LOGISTICS (EGL): 1. Freight Forwar

**Core Competencies** : Ship operation - Ship brokering & chartering - Freight forwarding & logislies - Project cargo transportation - In land transportation - Trucking - Integrated logistics - Shipping agency- Tour operator & travel agents

**Company Size** : Medium (according to turnover), Large (according to the number of employees).

**International Activities at Present** : Kadmar Group is agent for Hyundai Merchant line & Ernpros Line & we deal with several freight agents and supplies al over the world

**Any Existing Partnerships in the Target Countries ?** : No . We have relationships with businessmen in Turkey and we are familiar with Turkish business association

**Targeting the Following Markets** : European Union, Palestine Territory, Tunisia, Turkey

**Interested in** : Logistics, Trade. We look forward to establishing a joint venture specialized in the following fields:

1. RORO Passenger Vessels between Egypt-Turkey and Turkey –Libya The outcome of this proactive initiative would result in an entirely new regulatory philosophy for the de

**Expectations from a Potential Partner** : Our partners should be aware of Egyptian laws and should comply with regulation of Egyptian authorities:

They should set-up clear Operation parameters and then let the business be managed by high qualified calibers with efficiency.

**Desired Business Contacts** : Agent, Joint-venture (JV) partner, Logistics provider, Project developer, Project partner, Representative

Companies from EGYPT

**50. KEMET ENGINEERING INDUSTRIES**

---

**Industry** : 1, 2.  
**Contact Person** : HESHAM ENAN -  
**Address** : 111, Sudan Street, Al Mohandessin, Giza, EGYPT  
**Telephone / Fax** : +20 33354553 / +20 7608873  
**E-Mail** : hesham.enan@kemet-towers.com  
**Web Page** : <http://www.kemet-industries.com.eg>

---

**Profile** : Kemet is manufacturing telecommunication steel towers and poles; which can support a variety of loads and wind speeds as well as transmission Overhead transmission lines for low & medium voltage.

**Core Competencies** : Kemet's core competency is the know how in manufacturing Steel & iron products in an accurate and cost optimized way through high caliber design team as well as qualified and trained workforce.

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Exporting 25 Green field Telecom Towers to Angola with different heights ranging from 25~ 50 meters

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Production, Subcontracting / Outsourcing.

**Expectations from a Potential Partner** : We are looking for a partner who wants to manufacture the Solar Water heaters in Egypt. Capitalizing on its existing operation; Kemet is interested to expand in manufacturing the water heaters in Egypt.

**Desired Business Contacts** : Engineering firm, Joint-venture (JV) partner, Strategic partner We can either partner in the production capacity by doing it in Egypt or by outsourcing some or part of the manufacturing process to be done in Egypt then sold to the rest of the region.

Companies from EGYPT

**51. LOOK ADVERTISING COMPANY**

---

**Industry** : 10.  
**Contact Person** : HAZEM KHALIL DERA - Chairman & CEO  
**Address** : , , EGYPT  
**Telephone / Fax** : 33039741 /  
**E-Mail** : hdera@look.com.eg  
**Web Page** :

---

**Profile** : Marketing & Business Plans for any business as well as execution of marketing communication BTL & ATL plans

**Core Competencies** : Marketing & Business Plans for any business as well as execution of marketing communication BTL & ATL plans

**Company Size** : Medium (according to turnover), (according to the number of employees).

**International Activities at Present** : Handling many marketing & advertising plans for some companies as well as business consultancy

**Any Existing Partnerships in the Target Countries ?** : No . North Africa

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Investment, Subcontracting / Outsourcing, Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Agent, Management / marketing consultant, Representative, Supplier

Companies from EGYPT

**52. MABA**

---

**Industry** : 3, 6.  
**Contact Person** : MOKHTAR ABOU BASHA - Chairman  
**Address** : , , EGYPT  
**Telephone / Fax** : 38355522 / 38355222  
**E-Mail** : maba@maba-eg.com  
**Web Page** : www.maba-eg.com

---

**Profile** : Potatoes, Peaches, Nectarines, Citrus, Apricots; founded in 1983, started as exclusive agent for Agrico Holland, agricultural consultant, importer and exporter of seed potatoes, table potatoes and agricultural crops. Maba for Agriculture and Land Reclamat

**Core Competencies** : All stages of agriculture from planting until distribution following all Global Gap ISO 22000

**Company Size** : Small (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Agent for Agrico Company Netherlands, Exporting potatoes, peaches, nectarines to EU (Netherlands, Italy and Germany).

**Any Existing Partnerships in the Target Countries ?** : No , in European Union .

**Targeting the Following Markets :**

**Interested in** : Production. Agriculture, fruit concentrates and clean energy production. Packing Station, Concentrates Factory, Green Energy Generation Plant, Water Desalination.

**Expectations from a Potential Partner** : To supply Maba with machinery for packing station. Companies that build green energy generating plants, concentrating factory

**Desired Business Contacts** : Joint-venture (JV) partner, Supplier

Companies from EGYPT

**53. MAS TRADING**

---

**Industry** : 2.  
**Contact Person** : TAMER KHAMIS TOLBA - General Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : 2252428423 /  
**E-Mail** : sales@masautomation.com  
**Web Page** : www.masautomation.com

---

**Profile** : Electromechanical contractor, automation solutions and training

**Core Competencies** :

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No . North Africa

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Subcontracting / Outsourcing, Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Client, Distributor, Engineering firm, Logistics provider, Project partner, Supplier



Companies from EGYPT

**54. MASTER FOR LOGISTICS & MARINE SERVICES**

---

**Industry** : 8.  
**Contact Person** : AMR ELKASHEF - Chartering & Marketing Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : 0020 427 6993 / 0020 100 114 2525  
**E-Mail** : shipping@masters-shipping.org  
**Web Page** :

---

**Profile** : Shipping agent - Forwarding - Transportation - Stewarding - Chartering, Trade - Exporting Minerals

**Core Competencies** : Master Mariner, MBA Marketing

**Company Size** : Small (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Shipping and Export trade

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Logistics, Others, Production, Subcontracting / Outsourcing, Trade. to cooperate with EU countries and Turkey to perform projects related to Marine, Logistics, Trade and Industrial Minerals. Green Ships Recycling, Warehouses & Storage Facilities, liquid chemicals and oils, Industrial plants for mineral materials, mining a

**Expectations from a Potential Partner** : to build bridges of trust and partnership and participate in very good opportunities in Egypt, Studies are already existing for potential business in Egypt which needs serious partners

**Desired Business Contacts** : Investor, Logistics provider, Project partner, Strategic partner

Companies from EGYPT

**55. METAL TECHNICAL COMPANY**

---

**Industry** : 1.  
**Contact Person** : MOHAMED ABDALLA OMAR - Projects Director  
**Address** : , , EGYPT  
**Telephone / Fax** : 00202-33470128 / 00202-33470005  
**E-Mail** : mtc@tedata.net.eg  
**Web Page** :

---

**Profile** : Supplier of door hardware, ironmongery, steel doors, wooden doors, bathroom, kitchen accessories

**Core Competencies** : quality, planing, speed, experience

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Import from China, Austria and Turkey

**Any Existing Partnerships in the Target Countries ?** : No , in European Union . Agents of some European Companies.

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Trade. Hardware, Accessories for doors, bathroom accessories.

**Expectations from a Potential Partner** : needs a good supplier that can give high quality and low cost brand from Turkey.

**Desired Business Contacts** : Agent, Distributor, Representative

Companies from EGYPT

**56. MIDDLE EAST GLASS MANUFACTURING COMPANY**

---

**Industry** : 12.  
**Contact Person** : KARIM ABBAS - Export Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : 00 202 22624303/4/5 / 00 202 22624302  
**E-Mail** : k.abbas@meg.com.eg  
**Web Page** :

---

**Profile :**

**Core Competencies** : We are a Glass Container Manufacturer, we are an approved supplier Coca Cola, Pepsi and Heineken in different regions around the world

**Company Size** : more than 50 M. Euro, (according to turnover), 560 employees (according to the number of employees).

**International Activities at Present :**

**Any Existing Partnerships in the Target Countries ?** : No , in We are in the process to explore the food and beverage sector as the soft drink -juice-water-malt - beer and wine manufacturers in addition to jam - honey - tomato paste companies to establish with them a business relation in the glass supply especially in .

**Targeting the Following Markets** : client, dealer, agent, strategic partner

**Interested in :** .

**Expectations from a Potential Partner :**

**Desired Business Contacts :**

Companies from EGYPT

**57. NEW OMEGA TOURS**

---

**Industry** : 7.  
**Contact Person** : OMAR ABDEL FATTAH - General Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : 20233043167 / 20233456640  
**E-Mail** : info@newomegatours.com  
**Web Page** : www.newomegatours.com

---

**Profile** : Tourism, Travel Agency, Booking Hotels and Flights, Outgoing and Incoming Tourism

**Core Competencies** : Licenced as "A" calss travel agency, eligiable for all travel activities

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey . Turkey, Laluz Tour

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Others. Tourism Industry. obtain great numbers for incoming tourism to egypt and so increase the numbers of nights at hotels in addition to providing secured cheap abroad travel packages all over the world.

**Expectations from a Potential Partner** : to be helpful, very fast in handeling our requests with great accuracy and which provide a furtifull business cooperation.

**Desired Business Contacts** : Agent, Representative

Companies from EGYPT

**58. NTC TRAVEL**

---

**Industry** : 7.  
**Contact Person** : KAMAL OKASHA - Managing Director  
**Address** : , , EGYPT  
**Telephone / Fax** : 20233460466 / 20233027016  
**E-Mail** : book@ntctravel.com  
**Web Page** : www.ntctravel.com

---

**Profile** : in/ outbound tour operator, golf specialist, incentive & events, conference organizer

**Core Competencies** :

**Company Size** : (according to turnover), Small (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey . Turkey, Mergan Travel

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Others. Tourism

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Agent, Representative

Companies from EGYPT

**59. OCEANIA ENGINEERING SYSTEMS S.A.E.**

---

**Industry** : 6, 7.  
**Contact Person** : IHAB TAWFIK - CEO  
**Address** : , , EGYPT  
**Telephone / Fax** : 2026242802 / 2026242893  
**E-Mail** : oceania@oceania.com.eg  
**Web Page** :

---

**Profile** : Renewable Energy, Agents, Contractors, Tourism activities

**Core Competencies** : Renewable Energy, Agents, Contractors, Tourism activities

**Company Size** : Small (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Ethiopia & Burundi

**Any Existing Partnerships in the Target Countries ?** : No , in European Union . EU, Philips - Teleste

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Investment, Others, Subcontracting / Outsourcing, Trade. Financing. has various projects in the renewable energy field, need developer/investor for wind projects and investors for PV projects.

**Expectations from a Potential Partner** : supply of equipment - knowhow- venture Capitalist financing - subcontracting - tourism - added value trading - importer

**Desired Business Contacts** : Investor, Joint-venture (JV) partner, Project developer, Project partner, Representative, Strategic partner, Supplier

Companies from EGYPT

**60. OPTIMA REENGINEERING AND PROJECT MANAGEMENT**

---

**Industry** : 1.  
**Contact Person** : ENG. EHAB MAAMOUN - Managing Director  
**Address** : , , EGYPT  
**Telephone / Fax** : 0020224182472 /  
**E-Mail** : emaamoun@optimarpm.com  
**Web Page** : www.optimarpm.com

---

**Profile** : any type of construction related to schools, Retails shops fit out, athletic field and underground Utilities works.

**Core Competencies** :

**Company Size** : (according to turnover), Micro (according to the number of employees).

**International Activities at Present** : LC Waikiki, Bim, Victoria Secret, Starbucks, Froots

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey . Turkey, Nivak Group (Turkey), Mr. Aykut Kucuk

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Investment, Others, Subcontracting / Outsourcing, Trade. School Construction. Design and build schools, college, athletic club, retail shops.

**Expectations from a Potential Partner** : Partnering on any type of projects

**Desired Business Contacts** : Design firm, Engineering firm, Facilities manager, Investor, Joint-venture (JV) partner, Logistics provider, Management / marketing consultant, Project developer, Project partner, Strategic partner, Technical consultant

Companies from EGYPT

**61. ORCHTECH**

---

**Industry** : 2.  
**Contact Person** : OMAR SHAFIK - CEO  
**Address** : , , EGYPT  
**Telephone / Fax** : 0201001431374 /  
**E-Mail** : omar.shafik@orchtech.com  
**Web Page** :

---

**Profile** : Software development (Mobile development, web development), outsourcing (staff augmentation or project base)

**Core Competencies** : web solution, Mobile application and general software development

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Software Outsourcing, Android and Iphone applicarion in the cloud.

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt, European Union . North Africa

**Targeting the Following Markets** : Egypt, European Union

**Interested in** : Subcontracting / Outsourcing.

**Expectations from a Potential Partner** : A partner who is willing to outsource his non/core competences

**Desired Business Contacts** : Client



Companies from EGYPT

**62. ORGANIC ENGINEERING CONSULTANTS**

---

**Industry** : 1, 6.  
**Contact Person** : MONTASSER EBADI MOHAMED IBRAHIM - Chairman  
**Address** : , , EGYPT  
**Telephone / Fax** : 25170164 / 25170164  
**E-Mail** : info@organic2m.net  
**Web Page** : www.organic2m.net

---

**Profile** : Architecture - internal design, project management, engineering consultants

**Core Competencies** : architecture

**Company Size** : Small (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Cooperation with UAE, KSA and Qatar

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Investment. cooperation with same field company

**Expectations from a Potential Partner** : more investment

**Desired Business Contacts** : Agent, Client, Dealer, Design firm, Joint-venture (JV) partner, Project partner, Representative

Companies from EGYPT

**63. OVERSEAS INT. SERVICES**

---

**Industry** : 8.  
**Contact Person** : DR. MAGDY EL ZEKI - Managing Director  
**Address** : , , EGYPT  
**Telephone / Fax** : (+202) 4178934 / (+202)2915655  
**E-Mail** : overseaselzekei@overseass.com  
**Web Page** : <http://www.overseass.com/>

---

**Profile** : Air Freight, Sea Freight, International Exhibition Services, Warehousing and Packing, Freight Forwarder.

**Core Competencies** : We have got many of Estimation certificates as well as medals from many appreciated authorities around the world.

**Company Size** : (according to turnover), (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** :

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**64. PIBIC FOR INVESTMENT AND DEVELOPMENT**

---

**Industry** : 1, 7.  
**Contact Person** : AHMED MOUFIT ABOU EL NAZAR - Chariman  
**Address** : 514, Haraya Avenue, El Wazatra, Alexandria, EGYPT  
**Telephone / Fax** : +203-5840241/43 / +203-5840240  
**E-Mail** : eng.aboelnazar@gmail.com  
**Web Page** :

---

**Profile** : Pibic Group work in Real Estate & Touristic village projects, in north coast between Alexandria and Mabrouk, and on the Red Sea like Sharm El Shaih, and Marsa Alom. Projects are also in Alexandria and Cairo (Towers, office building, malls)

**Core Competencies** : Project Development, Construction

**Company Size** : Large (according to turnover), Large (according to the number of employees).

**International Activities at Present** : Cooperation with International Hotel Management like Hilton, Mövenpick, also with some construction companies and with building materials suppliers.

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt, Turkey . We have some contacts but not yet complete

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Investment, Subcontracting / Outsourcing. Cooperative investment with real estate and touristic village companies or with financing funds in promising and profitable projects.

**Expectations from a Potential Partner** : Contact to investment companies, financing funds, construction companies, building materials suppliers, international chain of hotel management, hotel furniture suppliers, hospitality facilities, suppliers for equipment of tourist villages. Investment, fi

**Desired Business Contacts** : Client, Dealer, Distributor, Supplier, Management/Marketing consultant, Strategic Partner, Project Partner, JV Partner, Investor, Logistics Provider, Project developer, Representative, Design Firm

Companies from EGYPT

**65. POLYSERVE GROUP**

---

**Industry** : 2, 3, 8, 12.  
**Contact Person** : SHERIF EL GABALY - Chairman  
**Address** : , , EGYPT  
**Telephone / Fax** : 33360 704 / 333 81875  
**E-Mail** : sherif@elgabaly.com  
**Web Page** : www.polyservegroup.com

---

**Profile** : Manufacturing (fertilizers), Trading (local and international fertilizers), Logistics (to companies), Agriculture (plantation 2000ha), Mining (phosphate mining), maintenance and installation (for chemical plants)

**Core Competencies** :

**Company Size** : Medium (according to turnover), Large (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey . North Africa

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Investment, Logistics, Production, Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**66. POWER PLANTS SERVICES COMPANY (POWER SERV)**

---

**Industry** : 2, 6.  
**Contact Person** : AHMED SABRY ALI ALSAFORY - Business Developer  
**Address** : 1 Honin Ibn Ishak Street, Nasr City, EGYPT  
**Telephone / Fax** : 00202 2247 3139 / 00202 2401 3353  
**E-Mail** : as@powerserv.com  
**Web Page** : www.powerserv.com

---

**Profile** : 1. design, supply and erect Fire Fighting Equipment / 2. design, projects and contracts photovoltaic system, 3. supply, install, test, repair, and recondition most types of mechanical process systems 4. design, install and start up electrical projects/ 5.

**Core Competencies** : supply and erect mechanical and electrical equipment and systems within: Power generating plants & Networks substation & Oil and Gas & Renewable energy systems

**Company Size** : up to 2 M. (according to turnover), 50 - 249 (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey, Fire Fighting & Diesel Generators & Photovoltaic Cells and Solar Energy manufactures, Trade, Subcontracting / Outsourcing . Mutual cooperation, Technical support and transfer know how

**Targeting the Following Markets** : Dealer, Agent, Representative, Distributor, Technical Consultant, strategic partner, project partner, Joint venture partner, engineering firm, design firm

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**67. PREMIER EXPORTERS**

---

**Industry** : 3.  
**Contact Person** : MAHMOUD BADR - Chairman  
**Address** : , , EGYPT  
**Telephone / Fax** : 0020 3 5432581 / 0020 3 5422821  
**E-Mail** : sales@premierexporters.com  
**Web Page** : www.premierexporters.com

---

**Profile** : Exporting of spices&herbs, pulses& grain, fresh potatoes and fresh onions

**Core Competencies** :

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Trade. Exporting

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Agent, Client, Dealer, Distributor, Representative

Companies from EGYPT

**68. PROCTAL EGYPT CONSULTATION & PROJECT MANAGEMENT**

---

**Industry** : 10.  
**Contact Person** : AHMED AWAD - Executive Director  
**Address** : , , EGYPT  
**Telephone / Fax** : 34294151 /  
**E-Mail** : a.awad@proctal.com  
**Web Page** : www.proctal.com

---

**Profile** : leading management consulting firm specialized in strategic, program, project and facility management. Claims management and dispute resolution, total quality management, building information modelling (BIM), visualization, skills development, information

**Core Competencies** : Proctal Project Management, Promec Engineering Solution, PTQM, Procene, Pro Purchase

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Iraq, Jordan, UK, Qatar, Oman, UAE (all Engineering & Project management)

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets :**

**Interested in** : Logistics, Subcontracting / Outsourcing, Trade. Renewable Energy. We will present our business proposal/project in meetings.

**Expectations from a Potential Partner** : Expand Business in Turkey and the center of Asia, Corporate with Turkey and the Middle East and North Africa

**Desired Business Contacts** : Agent, Client, Distributor, Engineering firm, Facilities manager, Joint-venture (JV) partner, Legal consultant, Logistics provider, Management / marketing consultant, Project developer, Project partner, Representative, Technical consultant

Companies from EGYPT

**69. RAYTEXT GROUP**

---

**Industry** : 14.  
**Contact Person** : AYMAN RIAD - Chairman  
**Address** : , , EGYPT  
**Telephone / Fax** : 00 20246652224 / 00 202 4665 2823  
**E-Mail** : ayman@raytexgroup.com.eg  
**Web Page** :

---

**Profile** : Textiles.

**Core Competencies** : Curtains and upholstery

**Company Size** : Micro (according to turnover), (according to the number of employees).

**International Activities at Present** : participating in international fairs as visitors and exhibitor.

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt . Dubai

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Trade. Exporting

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Client, Dealer, Distributor, Joint-venture (JV) partner, Logistics provider, Representative



Companies from EGYPT

**70. RED SEA WORLD FOR IMPORT AND EXPORT**

---

**Industry** : 3.  
**Contact Person** : EMAD E. RAHMAN - CEO  
**Address** : , , EGYPT  
**Telephone / Fax** : 20235821542 /  
**E-Mail** :  
**Web Page** : www.redseaworld.net

---

**Profile** : Import & Export, Meat, fish, beverages and dairy products

**Core Competencies** :

**Company Size** : Medium (according to turnover), Medium (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Investment, Trade.

**Expectations from a Potential Partner** : To invest as partnership and expand business. To have equate partner to invest in our Co. and expand.

**Desired Business Contacts** : Investor, Joint-venture (JV) partner, Supplier

Companies from EGYPT

**71. REDCON CONSTRUCTION CO**

---

**Industry** : 1, 6.  
**Contact Person** : MOHAMED HUSSEIN AMIN - Chairman  
**Address** : , , EGYPT  
**Telephone / Fax** : 02 26326329 /  
**E-Mail** : o.elgebaly@redconcon.com  
**Web Page** : www.redconcon.com

---

**Profile** : Construction and renewable energy

**Core Competencies** : Construction, Offices and Admin Building

**Company Size** : Medium (according to turnover), Large (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No . North Africa

**Targeting the Following Markets** : Egypt, Turkey

**Interested in** : Investment, Subcontracting / Outsourcing. Renewable Energy and Construction

**Expectations from a Potential Partner** : Joint Ventures

**Desired Business Contacts** : Agent, Client, Dealer, Design firm, Distributor, Engineering firm, Facilities manager, Investor, Joint-venture (JV) partner, Legal consultant, Project partner, Representative, Strategic partner, Supplier, Technical consultant

Companies from EGYPT

**72. SAB FOR ENGINEERING & CONSTRUCTION S.A.E.**

---

**Industry** : 1.  
**Contact Person** : ENG. HANY ABOUL SAAD -  
**Address** : Alexandria, Smouha, 21648, ALEXANDRIA, EGYPT  
**Telephone / Fax** : 03.3805818 / 03.3820600  
**E-Mail** : sab@sabegy.com  
**Web Page** : www.sabegy.com

---

**Profile** : Construction & Real Estate

**Core Competencies** : Construction

**Company Size** : Small (according to turnover), Small (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Investment, Subcontracting / Outsourcing, Trade.

**Expectations from a Potential Partner** : 1) Trade, 2) Partnership in construction, 3) Investment in Egypt.

**Desired Business Contacts** : Agent, Client, Investor, Joint-venture (JV) partner, Strategic partner, Supplier

Companies from EGYPT

**73. SALEH AND HEGAH INTEGRATED ENGINEERING ECONOMICAL CONSULTANCY**

---

**Industry** : 1, 11.  
**Contact Person** : SOHAIR AHMED ASAB - Business Development Director  
**Address** : , , EGYPT  
**Telephone / Fax** : + 20237494964 / 2 0237494963  
**E-Mail** : business.dev@saleh-hegab.com  
**Web Page** : www.saleh-hegab.com

---

**Profile** : attached Company Profile S and H is registered at the Egyptian Engineering syndicate as Expertise House in all consulting Engineering fields and studies: Planning, Architecture, Engineering and Construction, supervision

**Core Competencies** : Renewable Energies (wind Farms, Solar Energy: As heat source, photo voltage system, Solar Energy of Electric production) Industrial Projects, Infrastructure of Industrial parts, Touristic projects, Hospitals and Administration Buildings

**Company Size** : Small (according to turnover), Large (according to the number of employees).

**International Activities at Present** : Design of electric Transmission and generation in Africa, study and design of Roads and Land reclamation in arab countries: Urban planning, Building and road designs.

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Others. Consulting Engeneering Services

**Expectations from a Potential Partner** : Association for projects studies, planning and design outsourcing

**Desired Business Contacts** : Client, Design firm, Engineering firm

Companies from EGYPT

**74. SARAIA COMPANY**

---

**Industry** : 3, 12.  
**Contact Person** : ATEF SARAIA - Chairman  
**Address** : , , EGYPT  
**Telephone / Fax** : 20227020287 /  
**E-Mail** : elsaraia9@yahoo.com  
**Web Page** : www.elsaraigroup.com

---

**Profile** : Import & Export, Agricultural Development, Food Security

**Core Competencies** : Import & Export, Agricultural Development, Food Security

**Company Size** : (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Export

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** :

**Interested in** : Investment, Others, Production, Trade. Materials Food, edible oils, industry biscuits.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Dealer

Companies from EGYPT

**75. SAYBOLT EGYPT**

---

**Industry** : 17.  
**Contact Person** : MOHAMED NAGIB SHARAF - Country Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : 1222183297 /  
**E-Mail** : mohamed.nagib@corelab.com  
**Web Page** :

---

**Profile** : IFIA Certifies Inspectors, two laboratories for crude and product oils at Suz & Borg El Arab Area.

**Core Competencies** :

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Saybolt Egypt is a branch of "Saybot Int." that was established by Edward Saybolt in 1898, A Division of Core Laboratories Sales

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt, European Union, Turkey . North Africa

**Targeting the Following Markets** : Egypt

**Interested in** : Others. Independent quantity and quality, Inspection of Crude Oil, products, gas and dry Cargo on board of vessels fin storage on shore, trade.

**Expectations from a Potential Partner** : opportunity for growth of business

**Desired Business Contacts** : Client, Project developer

Companies from EGYPT

**76. SEAHARVEST**

---

**Industry** : 8.  
**Contact Person** : AHMED HAMZA - CFO  
**Address** : , , EGYPT  
**Telephone / Fax** : /  
**E-Mail** : ahamza@seaharvest.org  
**Web Page** :

---

**Profile** : logistics services

**Core Competencies** : all logistics services

**Company Size** : (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : imports & exports

**Any Existing Partnerships in the Target Countries ?** : No . agents

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Logistics, Others, Production, Subcontracting / Outsourcing. Partnership

**Expectations from a Potential Partner** : representing our company & expanding our business

**Desired Business Contacts** : Agent, Client, Logistics provider, Project partner, Strategic partner

Companies from EGYPT

**77. SOFITEL ALEXANDRIA CECIL**

---

**Industry** : 7.  
**Contact Person** : NABIL KAHIL - General Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : 0 1001601074 /  
**E-Mail** : hl726\_am@sofitel.com  
**Web Page** : www.sofitel.com

---

**Profile** : Hotel

**Core Competencies** :

**Company Size** : (according to turnover), Medium (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey . Accor Hotels in Turkey

**Targeting the Following Markets** :

**Interested in** : Others. Tourism

**Expectations from a Potential Partner** :

**Desired Business Contacts** :



Companies from EGYPT

**78. SOLAR ENERGY & ENVIRONMENT TECHNOLOGY**

---

**Industry** : 6.  
**Contact Person** : HUSSEIN RIZK - Managing Director  
**Address** : , , EGYPT  
**Telephone / Fax** : /  
**E-Mail** : solarenergy@link.net  
**Web Page** : [http://www.solaregypt.com/english\\_site/contactus.html](http://www.solaregypt.com/english_site/contactus.html)

---

**Profile** : Solar Heaters, Central Heating Systems, Solar Pump

**Core Competencies** :

**Company Size** : (according to turnover), (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** :

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**79. SOLARIS INNOVATIVE SOLUTIONS**

---

**Industry** : 6.  
**Contact Person** : MOHAMED ABDELALIM - Sales & Marketing Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : 33033009 / 33466241  
**E-Mail** : m.alim@solaris-eg.com  
**Web Page** : www.solaris-eg.com

---

**Profile** : Solar Water heater Business

**Core Competencies** : Distribution, Assembly

**Company Size** : Micro (according to turnover), Micro (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, European Union

**Interested in** : Production, Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Agent

Companies from EGYPT

**80. SOLUTIONS FOR FINANCIAL CONSULTANCY IN SECURITIES**

---

**Industry** : 10, 13.  
**Contact Person** : AZZA ABD ELSALAM MAHMOUD SALEH - Managing Director  
**Address** : , , EGYPT  
**Telephone / Fax** : 229826801 /  
**E-Mail** : azza.saleh@solutions4fs.com  
**Web Page** :

---

**Profile** : corporate finance company, established in October 2009, provides an integrated range of financial services

**Core Competencies** : field finance

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, European Union

**Interested in** : Investment, Others. Renewable Energy

**Expectations from a Potential Partner** : Investment, Partnership, knowhow transfer

**Desired Business Contacts** : Project partner, Strategic partner, Supplier

Companies from EGYPT

**81. TARGET FOR PROJECTS**

---

**Industry** : 3, 12.  
**Contact Person** : MOHAMED EL DERWY - Partner  
**Address** : , , EGYPT  
**Telephone / Fax** : /  
**E-Mail** : melderwy@targetdhr.com  
**Web Page** :

---

**Profile** : New Retail and Food Projects Company

**Core Competencies** : Food Retail Stores

**Company Size** : (according to turnover), (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** :

**Interested in** : Others. food and restaurant stores

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**82. TENTRADE**

---

**Industry** : 10, 12.  
**Contact Person** : OSSAMA KAMEL - Managing Director  
**Address** : , , EGYPT  
**Telephone / Fax** : 24185655 /  
**E-Mail** : sokamel@gmail.com  
**Web Page** :

---

**Profile** : Commercial Agents & Business consultancy

**Core Competencies** : long experience, detailed knowledge of local market

**Company Size** : Small (according to turnover), Micro (according to the number of employees).

**International Activities at Present** : Commercial Agents, Distributors

**Any Existing Partnerships in the Target Countries ?** : No . Erciyas Steel Pipe Co.

**Targeting the Following Markets** :

**Interested in** : Investment, Logistics, Others, Trade. Solar Energy, Transportation & Logistics, Shopping Malls & Franchise

**Expectations from a Potential Partner** : Sole Commercial Representation, Franchising

**Desired Business Contacts** : Investor, Joint-venture (JV) partner, Project partner, Strategic partner, Supplier

Companies from EGYPT

**83. TOP TRADE FOR HOTELS SUPPLY**

---

**Industry** : 7, 12.  
**Contact Person** : EMAN SAID MOUSTAFA ALY SOFA - Managing Director  
**Address** : 103 Omar Ibn El Khalab, Heliopolis, Cairo, EGYPT  
**Telephone / Fax** : 02 24170168 / 02 24170169  
**E-Mail** : i.safa@toptradeeg.com  
**Web Page** : www.toptradeeg.com

---

**Profile** : We are working in the field of Hotel Supply since 1995

**Core Competencies** : We are officially representing the most famous companies in loungers in Spain & Room equipments in France. Our investments are expanding to other like Qatar

**Company Size** : up to 2 M. Euro (according to turnover), 10 - 49 (according to the number of employees).

**International Activities at Present** : Importing Hotels loungers from Spain - Room equipments from France - Safes from China - Minibars from Switzerland - Bathroom Accessoires from Italy/ Germany/ Turkey/ Irons from USA

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey, EU. We are interested in Meeting Companies related to Hotels Supply Field and Solar Power , Trade - Subcon Tracting - Possibility of Signing contract as Sale distributor for companies related to our Field . Mutual Business as we are open for any new products related to Hotels, Supply, & Solar Power and Lightning Field

**Targeting the Following Markets** : Client, Dealer, Agent, Representative, Distributor, Supplier

**Interested in** : We are targeting new Business Partner for any Product or new Product Related to Hotels supply and Solar Ligtning & Power.

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**84. TOPIC**

---

**Industry** : 3.  
**Contact Person** : RAOUF BAKRY - Executive Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : 20223653211 / 20223642296  
**E-Mail** : topic@topic.com.eg  
**Web Page** :

---

**Profile** : Fertilizers, Chemicals & Minerals, edible oils, grains

**Core Competencies** :

**Company Size** : Small (according to turnover), Micro (according to the number of employees).

**International Activities at Present** : international trade of fertilizers

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt .

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Investment, Trade. Cooperation in Business Development, Trade, Investment

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Investor, Supplier Factories

Companies from EGYPT

**85. TRANS MISR**

---

**Industry** : 8.  
**Contact Person** : MOHAMED EI ANTABLY - Vice President  
**Address** : 8 Gamal El Din Yassin, St., El Raml Station, P.C 21563 P.O BOX: 567, Alexandria, EGYPT  
**Telephone / Fax** : +203-4870717 / +203-487111  
**E-Mail** : a.antably@transmisr.com  
**Web Page** : www.transmisr.com

---

**Profile** : Ship Agency, FF Logistics, Inland Transports

**Core Competencies** : Logistics Service Provider

**Company Size** : Micro (according to turnover), Large (according to the number of employees).

**International Activities at Present** : Ship Agency, Logistics Service Provider, Inland Transport, Customs Clearance

**Any Existing Partnerships in the Target Countries ?** : No , in European Union, Turkey, Tunisia, Palestine . Freight Forwarding Agency

**Targeting the Following Markets** : European Union, Turkey, Tunisia, Palestine

**Interested in** : Logistics, Subcontracting / Outsourcing, Trade. Freight Forwarding for liquid bulk, Logistics Services providers

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Agent, Project Partner, JV Partner, Logistics Provider, Project Developer



Companies from EGYPT

**86. TRIANGLE TRADING & ENGINEERING**

---

**Industry** : 10, 11, 13.  
**Contact Person** : ENG. OSAMA MEGAB - Chief Transportation Officer  
**Address** : , , EGYPT  
**Telephone / Fax** : +20233360353 /  
**E-Mail** : h.khalid@triangle.com.eg  
**Web Page** : www.triangle.com.eg

---

**Profile** : Infrastructure, Railways, Roads, Tunnels, Bridges, Oil & Gas, Aviation and Aerospace and Power Generation

**Core Competencies** : Consultancy and Agency

**Company Size** : Micro (according to turnover), Large (according to the number of employees).

**International Activities at Present** : Consultancy

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** :

**Interested in** : Investment, Others, Subcontracting / Outsourcing. To partner our reputable company in our field of activities, subcontracting / outsourcing, Investment, Consultancy.

**Expectations from a Potential Partner** : to persue together opportunities in Egyptian market and region

**Desired Business Contacts** : Client, Investor, Joint-venture (JV) partner, Strategic partner, Supplier, Technical consultant

Companies from EGYPT

**87. TTIDA COMPANY (TECHNOLOGY TRANSFER , INNOVATION AND DEVELOPMENT ASSOCIATION)**

---

**Industry** : 3, 11.

**Contact Person** : DINA ROUSHDY GOHAR - Manager & Founder of TTIDA company (Technology Transfer , Innovation and Development Association)

**Address** : , , EGYPT

**Telephone / Fax** : 1222553557 /

**E-Mail** : dina\_ghr@hotmail.com

**Web Page** :

---

**Profile** : Innovation in Food products, training programs, Transfer EU technologies to Egypt, innovation and international cooperation

**Core Competencies** : International Cooperation

**Company Size** : (according to turnover), (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** :

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EGYPT

**88. UNITED COMPANY FOR TRADING AND CONTRACTING**

---

**Industry** : 1.  
**Contact Person** : AHMED SAEED TARAMAN - owner of the company  
**Address** : , , EGYPT  
**Telephone / Fax** : 0020 1223618567 /  
**E-Mail** : taraman\_ahmed@yahoo.com  
**Web Page** :

---

**Profile** : Import and export of Marble and Granite, real estate investment, General Contracting

**Core Competencies** :

**Company Size** : Micro (according to turnover), Micro (according to the number of employees).

**International Activities at Present** : Import Marable and Granite from india

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Subcontracting / Outsourcing, Trade. Construct a plant for cutting and polishing raw blocks of marable and granite imported from abroad, and sold in the domestic market and re-export to the outside, construct a company for contracting and finishing.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Investor, Joint-venture (JV) partner, Logistics provider, Project partner, Strategic partner, Supplier

Companies from EGYPT

**89. VISION IT**

---

**Industry** : 2, 3.  
**Contact Person** : AMIN EL MASRY - General Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : / (202) 2359 8203  
**E-Mail** : amin.elmasry@vis-ion.com  
**Web Page** : www.vis-ion.com

---

**Profile** : GPS Application in Agriculture and Food industry

**Core Competencies** :

**Company Size** : Micro (according to turnover), Micro (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Subcontracting / Outsourcing. Identifying the GPS for Argricultural land, link information to web base application for form management system.

**Expectations from a Potential Partner** : saving the services in Turkey and EU

**Desired Business Contacts** : Distributor, Representative, Technical consultant

Companies from EGYPT

**90. ZAMIL STEEL EGYPT**

---

**Industry** : 1.  
**Contact Person** : AHMED TALAAT MOHAMED - Order Management Engineer  
**Address** : , , EGYPT  
**Telephone / Fax** : /  
**E-Mail** : AhmedTalaat@zamilsteel.com.eg  
**Web Page** : www.zamilsteel.com.eg

---

**Profile** : pre-engineered buildings

**Core Competencies** : design, fabricate, supply & erection of pre-engineered buildings

**Company Size** : Medium (according to turnover), Large (according to the number of employees).

**International Activities at Present** : Prince Abdallah Al Faysal Stadium (KSA), Nakana Mall (Zambia), Masters Energy Oil (Nigeria) & Others

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Production, Subcontracting / Outsourcing. Joint projects in construction field. show rooms, warehouses, cold stores, hyper markets, universities, factories, and other low rise buildings

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Agent, Client, Design firm, Engineering firm, Investor, Project developer, Representative, Technical consultant

## Companies from EU

**91. BROGLIO LIMITED**


---

**Industry** : 3, 7, 10.  
**Contact Person** : KEVIN BREWER - Managing Director  
**Address** : Liberty House, 222 Regent Street, London W1B 5TR, UNITED KINGDOM  
**Telephone / Fax** : +44-2075 789 338 / +44-2072 972 100  
**E-Mail** : kevin@broglio.co.uk  
**Web Page** : www.broglio.co.uk

---

**Profile** : Broglio helps UK companies enter international markets and international companies enter the UK market. We provide market research and development, PR and marketing, market and agent/distributor support, training and business consultancy.

**Core Competencies** : Broglio has specialist expertise, experience and focus on six core sectors: Agriculture, Tourism, Environment, Food, Sport, Science and Technology (chemicals, biotech, mechanical engineering).

**Company Size** : Micro (according to turnover), Micro (according to the number of employees).

**International Activities at Present** : Broglio is currently helping UK agriculture and biotech companies to enter the Turkish market; and working with a Turkish agriculture/engineering company on entry to the UK market, with a product launch planned for January 2013. This second project also i

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey . Broglio is working with an engineering company in Ankara, is collaborating with a food marketing business in Izmir and is engaged in distribution discussion with a national agri-food business in Izmir

**Targeting the Following Markets** : Egypt, Palestine Territory, Tunisia, Turkey

**Interested in** : Others, Trade. Collaboration, Sponsorship. Broglio's six fields of interest are: Agriculture, Tourism, Environment, Food, Sport, Science and Technology (chemicals, biotech, mechanical/engineering). Broglio is willing to discuss any opportunity, but also has the followi

**Expectations from a Potential Partner** : Broglio is not a source of funds. Expectations regarding our six objectives are; a), b) and c): For distributors and retailers, we are looking for companies that are already established, financially sound, of good reputation and with a quality approach, a

**Desired Business Contacts** : Client, Dealer, Distributor, Other, Project partner, Supplier manufacturer, sponsor

Companies from EU

**92. CARPE DIEM GMBH**

---

**Industry** : 1, 6, 7, 11.  
**Contact Person** : FLORIAN ZDRENKA - Managing Partner  
**Address** : P.O.Box 1320, Friedrichsdorf 61364, GERMANY  
**Telephone / Fax** : +49-6172-7572-0 / +49-6172-7572-99  
**E-Mail** : fz@c-d-engineering.de  
**Web Page** : www.c-d-engineering.de

---

**Profile** : Project Development, Management of construction projects

**Core Competencies** : German engineering network of consulting engineers and specialists for construction, water, waste water, energy, waste management, waste to energy, project development

**Company Size** : Micro (according to turnover), (according to the number of employees).

**International Activities at Present** : Feasibility studies and project development in China

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, Palestine Territory, Tunisia, Turkey

**Interested in** : Others. Joint Project Development for Building, water, waste water, solid waste, energy projects

**Expectations from a Potential Partner** : Prepared feasibility studies, interest in high quality buildings and latest construction technology

**Desired Business Contacts** : Client, Engineering firm, Investor, Joint-venture (JV) partner, Project developer, Strategic partner

Companies from EU

**93. CLINICA DE SAÚDE NATURAL**

---

**Industry** : 3, 12.  
**Contact Person** : FILIPE CARRIÇO - Managing Director  
**Address** : Estrada de Benfica 388 1º Dt., Lisbon 1500-101, PORTUGAL  
**Telephone / Fax** : + 351 21 7788875 /  
**E-Mail** : clinica.de.saude.natural@gmail.com  
**Web Page** : <http://clinicadesaudenatural.comunidades.net>

---

**Profile** : Natural Cosmetics and dietetic food and treatment, cheese, natural health clinic

**Core Competencies** : Health food, dietetic food products and treatment

**Company Size** : Micro (according to turnover), Micro (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** :

**Interested in** : Others. Cooperation

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Agent, Distributor, Joint-venture (JV) partner, Representative



Companies from EU

**94. CON.DOR GROUP S.P.A.**

---

**Industry** : 1.  
**Contact Person** : ALFREDO SELLITTI -  
**Address** : Zona Industriale, Castel San Giorgio, 84083, ITALY  
**Telephone / Fax** : +39-081-939199 /  
**E-Mail** : a.sellitti@condorteam.com  
**Web Page** : www.condorteam.com

---

**Profile** : Scaffolding Formworks, Slab, Shoring Structures, Trench Lining, Events

**Core Competencies** : For more than thirty years now CONDOR represents the Italian excellence in the design, production and sale of scaffolding, formworks for walls and slabs, trench lining for safety in excavation works, as well as structures for entertainment events, such as stages, grandstands, and covered areas. The added value of Condor is its ability to follow the customer right from the preliminary stages of the construction site through a team of expert technicians, who provide a full care, both in Italy and in the world, offering a wide range of products for the building, industrial, residential and renovation industry, offering high standards of safety and quality.

**Company Size** : Medium (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Maghreb, Saudi, Oman, EU, Russia, Canada, Colombia, Chile, Brazil

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt .

**Targeting the Following Markets** :

**Interested in** : Investment, Logistics, Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Client, Dealer, Distributor, Representative

Companies from EU

**95. EPTISA SERVICIOS DE INGENIERIA S.L.**

---

**Industry** : 1, 6.  
**Contact Person** : LUIS FRAUCA - Business Manager for Integrated Solutions  
**Address** : 35-37 Calle Emilio Muñoz, 28037, Madrid, SPAIN  
**Telephone / Fax** : +34 915 949 500 / +34 915 473 934  
**E-Mail** : lfrauca@eptisa.com  
**Web Page** : www.eptisa.com

---

**Profile** : Eptisa is an international engineering, architecture and information technology company clearly oriented towards services to the client.

**Core Competencies** : We implement complex projects in Transport, Water, Environment, Energy, Industry and Building sectors

**Company Size** : Large (according to turnover), Large (according to the number of employees).

**International Activities at Present** : Eptisa is present in 10 countries and has projects in 44 countries

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey . We have a delegation in Turkey

**Targeting the Following Markets** : Egypt, Turkey

**Interested in** : Trade, Others. Partner Search, Projects Prospects, Renewable Energy Projects

**Expectations from a Potential Partner** : We expect to create relations with new partners in order to develop our experience in Egypt and share our knowledge and competences

**Desired Business Contacts** : Client, Technical Consultant, Strategic Partner, Project Partner, JV Partner, Project developer

Companies from EU

**96. G.C. GRUNKRAFT SA**

---

**Industry** : 1, 6.  
**Contact Person** : CONSTANTINOS TOLIAS - General Manager  
**Address** : 3 Hasioti str, Athens. 15123, GREECE  
**Telephone / Fax** : +30 6944540651 / +30 2130264513  
**E-Mail** : constantinos.caralis@gmail.com  
**Web Page** : www.grunkraft.gr

---

**Profile** : EPC. Civil Works, Construction and Installation of Renewables Projects

**Core Competencies** : Geotechnical works. Installation of large scale photovoltaic projects. project management and risk management services and supply of photovoltaic modules and inverters

**Company Size** : Micro (according to turnover), Micro (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, Palestine Territory, Tunisia, Turkey

**Interested in** : Investment, Subcontracting / Outsourcing, Trade. Construction of Renewables projects mainly in the Solar sector. To establish long term partnership in the field of Renewables construction.

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EU

**97. I.E.M. ITALIA S.R.L.**

---

**Industry** : 2, 6, 11.  
**Contact Person** : MARCO CALETTI - Technical Director  
**Address** : Via Pacinotti 1, Novara, 28100, ITALY  
**Telephone / Fax** : /  
**E-Mail** : m.caletti@iemsrl.com  
**Web Page** : www.iemsrl.com

---

**Profile** : Engineering and construction - electrical / mechanical plant - automation

**Core Competencies** : Engineering, project management, construction

**Company Size** : Medium (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Industrial automation, renewable energies

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, Palestine Territory, Tunisia, Turkey

**Interested in** : Others, Subcontracting / Outsourcing. Renewable energy projects using solar / wind and hydrogen technologies for off-grid energy generation.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Client, Joint-venture (JV) partner, Project partner, Strategic partner

Companies from EU

**98. IMAM AMBIENTE SRL**

---

**Industry** : 6.  
**Contact Person** : GIACOMO LA ROSA - Administrator  
**Address** : C.so Guglielmo Marconi n. 3, Torino, 10125, ITALY  
**Telephone / Fax** : +39 011 532593 / +39 011 5174704  
**E-Mail** : info@imamambiente.com  
**Web Page** : www.imamambiente.com

---

**Profile** : Energy production from renewable sources

**Core Competencies** : The Company is able to design, develop and implement each system following the entire job from the point of view of technical and management providing advisory services specific to the needs of each customer

**Company Size** : Small (according to turnover), Small (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No , in European Union, Turkey . Partnership in Romanian. Turkish and Brazilian companies to produce energy from renewable sources

**Targeting the Following Markets** : Egypt

**Interested in** : Investment. Investments in renewable energy.

**Expectations from a Potential Partner** : To be introduced to local market.

**Desired Business Contacts** : Legal consultant, Management / marketing consultant, Strategic partner

Companies from EU

**99. ISOVOLTAIC AG**

---

**Industry** : 6.  
**Contact Person** : CARINA BRAUCHART - Sales Manager  
**Address** : Isovoltaicstr. 1, Lebring 8403, AUSTRIA  
**Telephone / Fax** : +43-66423 77385 /  
**E-Mail** : carina.brauchart@isovoltaic.com  
**Web Page** : www.isovoltaic.com

---

**Profile** : Production of backsheets for photovoltaic modules

**Core Competencies** : Production of backsheets for photovoltaic modules

**Company Size** : Large (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Customers worldwide, subsidiary in China

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, Tunisia, Turkey

**Interested in** : Trade.

**Expectations from a Potential Partner** : Should be a solar module producer

**Desired Business Contacts** : Agent, Client

Companies from EU

**100. NIDEC ASI SPA (FORMERLY ANSALDO SISTEMI INDUSTRIALI S.P.A.)**

---

**Industry** : 2, 6.  
**Contact Person** : ANDREA PICCIN - Area Manager North Africa  
**Address** : Viale Sarca 336, MILAN, 20126, ITALY  
**Telephone / Fax** : +39-048-171-7376 / +39-048-171-7330  
**E-Mail** : andrea.piccin@nidec-asi.com  
**Web Page** : www.nidec-asi.com

---

**Profile** : Production of Electric Motors, Generators and Variable Frequency Drives for All Market Applications. Provider of Industrial Systems and Automation for Metals, Cement, Paper, Rubber & Plastic, Plants, Ropeways and Smart Energy

**Core Competencies** : Special and innovative applications for renewable energy generation (PV, Hydro) as well as smart energy management

**Company Size** : Large (according to turnover), Large (according to the number of employees).

**International Activities at Present** : Supply of various components and services worldwide

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt .

**Targeting the Following Markets** : Egypt, Turkey

**Interested in** : Others, Production. Renewable Energy Market (PV & Hydro), Supply of Electric Motors, Generators and Variable Frequency Drives for All Market Applications, Provide Industrial Systems and Automation for Metals, Cement, Paper, Rubber & Plastic, Plants, Ropeways and Smart Energy

**Expectations from a Potential Partner** : ability to get into tenders, projects and bids as well as prequalification process to participate, ability to support with Form 14 ifor local tenders in Egypt

**Desired Business Contacts** : Agent, Client, Dealer, Distributor, Engineering firm, Management / marketing consultant, Project developer, Project partner, Representative, Strategic partner

## Companies from EU

**101. NOEL SA**


---

**Industry** : 6.  
**Contact Person** : GEORGIOS TRAVLOS - CEO  
**Address** : 10, Lefkados Street, Voula, Athens 16673, GREECE  
**Telephone / Fax** : +30 2103643063 / +30 2103643237  
**E-Mail** : info@noelsa.gr  
**Web Page** : www.noelsa.gr

---

**Profile** : NOEL SA is a leading Greek EPC contractor for Renewable Energy Projects, specializing in solar industry. The company undertakes the complete design, management, procurement, installation and maintenance of such projects. Since 2011, NOEL SA has been also

**Core Competencies** : NOEL SA is one of the first companies that installed solar parks in Greece. The company possesses the required knowhow and the needed co-operations with suppliers, in order to achieve the completion of RES projects of every scale. NOEL's team of engineers can be described as highly experienced in the development both of energy and other projects (tourism, industrial, governmental etc).

**Company Size** : Small (according to turnover), Small (according to the number of employees).

**International Activities at Present** : The company is involved in RES projects in Romania and Cyprus

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, Palestine Territory, Tunisia, Turkey

**Interested in** : Investment, Subcontracting / Outsourcing, Trade.

**Expectations from a Potential Partner** : Conduct of long-term business partnerships in the areas of RES projects development, supply of solar products, tourism and trade. The company is also interested in the identification of possible investment opportunities.

**Desired Business Contacts** : Agent, Client, Dealer, Design firm, Distributor, Engineering firm, Investor, Joint-venture (JV) partner, Project partner, Representative, Strategic partner, Supplier



Companies from EU

**102. SINIFIC SISTEMAS DE INFORMAÇÃO INDUSTRIAIS E CONSULTORIA**

---

**Industry** : 2, 11, 12.  
**Contact Person** : SUSANA FONTE - Contract Relations  
**Address** : Estrada da Ponte, nº2 Quinta Grande - Alfragide, Amadora 2610-141, PORTUGAL  
**Telephone / Fax** : +351 210 103 900 / +351- 210 103 999  
**E-Mail** : sfonte@sinfic.pt  
**Web Page** : www.sinfic.pt

---

**Profile** : ICT Information and communication technology

**Core Competencies** : Software products

**Company Size** : Small (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Projects in Angola, Mocambique, Guinee Bissao, Cape Verde, Morocco, Asia, Turkey

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey . We are having some negotiations

**Targeting the Following Markets** : Egypt, Palestine Territory, Tunisia, Turkey

**Interested in** : Others. Partnership for CNR products

**Expectations from a Potential Partner** : Integrate our products in their value chains and commerce them at the local markets

**Desired Business Contacts** : Agent, Client, Dealer, Representative, Strategic partner

Companies from EU

**103. SOCIETÀ ITALIANA ELICOTTERI**

---

**Industry** : 2.  
**Contact Person** : ILARIA ROSELLI -  
**Address** : Via Salaria, 825 Aeroporto dell'Urbe (Agusta Westland Building), 00138 Roma, ITALY  
**Telephone / Fax** : +39-06-88643974 / +39-06-8862759  
**E-Mail** : middle-east@itaeli.com  
**Web Page** : www.itaeli.com

---

**Profile** : Helicopters and space parts

**Core Competencies** : Helicopters

**Company Size** : (according to turnover), (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, Tunisia

**Interested in** : Logistics, Subcontracting / Outsourcing, Trade.

**Expectations from a Potential Partner** : Visibility in Foreign Markets

**Desired Business Contacts** : Agent, Client, Design firm, Distributor, Engineering firm, Investor, Joint-venture (JV) partner, Project developer, Representative, Strategic partner

Companies from EU-EGYPT

**104. AMSTERDAM ALEXANDRIA MARINE - ALESSANDRO MARINE PROPULSION POWER (APM-POWER)**

---

**Industry** : 2, 6, 11.  
**Contact Person** : TALAAT IBRAHIM HASSAN - Regional Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : 03 4242384 /  
**E-Mail** : talaat.hassan@aam-consulting.nl  
**Web Page** : www.aam-consulting.nl, www.amp-power.nl

---

**Profile** : ship designs, marine consulting services, marine and industrial generators, marine and industrial diesel engines, marine and industrial pumps, marine accessories

**Core Competencies** :

**Company Size** : Medium (according to turnover), Small (according to the number of employees).

**International Activities at Present** : energy - consulting- power- ship design- ship building - marine trading pumps

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt, European Union . EU, Egypt, North Africa

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Investment, Logistics, Others, Production, Subcontracting / Outsourcing, Trade. Renewable Engines construction, Electro mechanical & ICT inegypt, ship designs, marine trading

**Expectations from a Potential Partner** : to be as an agent or authorized dealership in Egypt & North Africa in the above fields

**Desired Business Contacts** : Agent, Dealer, Design firm, Distributor, Engineering firm, Facilities manager, Joint-venture (JV) partner, Management / marketing consultant, Project developer, Project partner, Supplier, Technical consultant

Companies from EU-EGYPT

**105. CREDIT AGRICOLE BANK**

---

**Industry** : 13.  
**Contact Person** : MOHAMED BISHARA - Vice president - Enterprises Banking  
**Address** : , , EGYPT  
**Telephone / Fax** : 03 487 6161 / 03 483 0405  
**E-Mail** : mohamed.bishara@ca-egypt.com  
**Web Page** :

---

**Profile** : Credit Agricole Bank is one of largest European Bank and the only french bank operating in Egypt. Credit Agricole offers all types of bankable business for different industries, segments and lines of industries

**Core Competencies** :

**Company Size** : Medium (according to turnover), Large (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt, European Union .

**Targeting the Following Markets** :

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EU-EGYPT

**106. DEUTSCHLAND TECHNOLOGY**

---

**Industry** : 1, 2.  
**Contact Person** : MOHAMED HAMDY MOHAMED HUSEIN SOROUR - General Manager  
**Address** : 228 Obour 11828, , EGYPT  
**Telephone / Fax** : 002 02 4610-5725 / 002 02 4610-5729  
**E-Mail** : sorour@hi-fog-egypt.com  
**Web Page** : www.hi-fog-egypt.com

---

**Profile** : Design, supply, installation and maintenance of fire fighting high pressure water mist fire protection system.

**Core Competencies** : The only company in the Middle East has a turn key project design, supply, installation and maintenance of fire fighting high pressure water mist fire protection system.

**Company Size** : Large (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : DXB, Doha, Makkah, Jeddah, Riyadh and Damam.

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt .

**Targeting the Following Markets** : Egypt

**Interested in** : Production, Trade.

**Expectations from a Potential Partner** : increasing the turnover.

**Desired Business Contacts** : Client

Companies from EU-EGYPT

**107. EGYPTIAN BELGIAN CO . FOR INDUSTRIAL INVESTMENT "EGYBELG"**

---

**Industry** : 3.  
**Contact Person** : EHAB ABOUALAM - Export Executive  
**Address** : 2 Ahmed Ragen Street, Garden City, Cairo 15411, EGYPT  
**Telephone / Fax** : 00 202 2792 7900 / 00 202 27927800  
**E-Mail** : ehababoalm@egybelg.com  
**Web Page** : www.egybelg.com

---

**Profile** : Food Industry Egybelg Corporation is the leading baker's yeast manufacturer in the Middle East & Africa, built in partnership with European highly qualified yeast experts. We produce baker's yeast for both traditional and industrial bakeries in fresh, li

**Core Competencies** : Exporting - Importing - Agencies Negotiations - Sales Agreements - Distributing Channels  
Conducting - Negotiating New Technologies

**Company Size** : 10 - 50 M. Euro, Turnover from overseas operation and exports 35 % (according to turnover), morer than 250 (according to the number of employees).

**International Activities at Present** : Exproting, Importing, Manufacturing

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** :

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EU-EGYPT

**108. EL TOBGI & CO. (AGENT OF INTERWOOD OY, HELSINKI, FINLAND)**

---

**Industry** : 1, 12.  
**Contact Person** : SHERIF TOBGI - General Manager  
**Address** : 2, El Pharaana Street, Apartment No. 1, Alexandria, EGYPT  
**Telephone / Fax** : +203 48 355 11, / +203 48 355 33,  
**E-Mail** : sherif.tobgi@eltobgi.co  
**Web Page** : www.eltobgi.co

---

**Profile** : El Tobgi & Co. was created in 1990. It is representing Timber Suppliers mainly from Finland, Sweden, Canada, and Russia. Besides, it is acting as Agent in Egypt for Sawmills and Timber Exporters, Importing Timber (Clients: Interwood Oy (Finland), Lincoln

**Core Competencies** : Timber Import

**Company Size** : Micro (according to turnover), Micro (according to the number of employees).

**International Activities at Present** : Acting as an agent for Multinational companies

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt . Middle East and Arab countries. Import I Export and International agencies.

**Targeting the Following Markets** : Egypt

**Interested in** : Trade.

**Expectations from a Potential Partner** : Hoping to extend our Irade throughout different countries

**Desired Business Contacts** : Client, Investor, Strategic partner, Supplier

Companies from EU-EGYPT

**109. GRUNDFOS EGYPT**

---

**Industry** : 2, 6.  
**Contact Person** : EHAB ESHAK - General Manager  
**Address** : , , EGYPT  
**Telephone / Fax** : (+20) +202 2 69 65 676 /  
**E-Mail** : eeshak@grundfos.com  
**Web Page** : www.grundfos.com.eg

---

**Profile** : Grundfos pumps

**Core Competencies** : offering the complete range of water pumps for all applications

**Company Size** : Medium (according to turnover), Small (according to the number of employees).

**International Activities at Present** : handling the markets of Libya and Sudan

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt, European Union . All Grundfos products are coming from the EU, the booster pumps from Turkey.

**Targeting the Following Markets** : Egypt, European Union

**Interested in** : Others, Trade. projects, water and waste water projects, solar projects

**Expectations from a Potential Partner** : complete the offer range, offers had new technology and Engineering products

**Desired Business Contacts** : Client, Design firm, Distributor, Management / marketing consultant, Supplier Energy Firm



Companies from EU-EGYPT

**110. INTESA SANPAOLO**

---

**Industry** : 13.  
**Contact Person** : TERESA MILI - Chief Representative for Egypt and Libya  
**Address** : , , EGYPT  
**Telephone / Fax** : 0020 2 27356831 / 0020 2 27356837  
**E-Mail** : intesasanpaolo@mist.com.eg  
**Web Page** : www.intesasanpaolo.com

---

**Profile** : Intesa Sanpaolo is among the top banking groups in the euro zone, with a market capitalisation of 22.5 billion euro(1) and aims at becoming the benchmark for value creation in the European banking system. Intesa Sanpaolo is the leader in Italy in

**Core Competencies** :

**Company Size** : (according to turnover), (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** :

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EU-EGYPT

**111. PRICEWATERHOUSE COOPERS**

---

**Industry** : 10.  
**Contact Person** : BASMA SAMRA - Partner  
**Address** : , , EGYPT  
**Telephone / Fax** : [202] 2 2759 7700 / [202] 2 2759 7711  
**E-Mail** : basma-samra@eg.pwc.com  
**Web Page** : <http://www.pwc.com/gx/en/office-locations/egypt.jhtml>

---

**Profile** : public accountants & consultants

**Core Competencies** : pwc helps organizations & individuals create the value they are looking for. Network of firms in 158 countries

**Company Size** : (according to turnover), Large (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, European Union, Turkey

**Interested in** : Investment, Production, Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from EU-EGYPT

**112. SEAGO LINE (PART OF THE A.P. MOLLER MAERSK GROUP)**

---

**Industry** : 8.  
**Contact Person** : NABIL SAMY - Line Manager for Egypt, Lebanon, Syria & Libya  
**Address** : , , EGYPT  
**Telephone / Fax** : +20 22 48 01 010 / +20 22 48 01 350 /  
**E-Mail** : nabil.samy@siagoline.com  
**Web Page** : www.seagoline.com

---

**Profile** : Seago Line is a sea freight carrier focused only on sea container transportation within the European, Mediterranean, Scandinavian, Russia and Baltic countries. We are part of the A.P. Moller Maersk Group.

**Core Competencies** : Transportation and Logistics

**Company Size** : (according to turnover), Large (according to the number of employees).

**International Activities at Present** : We are a sea carrier offering container transportation - import and export. All the activities in the company are international due to the nature of our activities and services.

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt, European Union, Turkey .

**Targeting the Following Markets** :

**Interested in** : .

**Expectations from a Potential Partner** : involvement in trade discussions and plans. Logistics transportation service proposals to potential customers

**Desired Business Contacts** : Client

Companies from EU-TURKEY

**113. CONTAINERSHIPS (FINLAND) DENIZCILIK NAKLIYAT VE TICARET AS**

---

**Industry** : 8.  
**Contact Person** : HAKAN CEVIK - Division Director-Mediterranean I Company Board Member  
**Address** : HAL YOLU CADDESİ, BAY PLAZA, NO:5, KAT:S-9, KOZVATAGI-KADIKOY, ISTANBUL, 34742, TURKEY  
**Telephone / Fax** : +90-216-578-72-7 / +90-216-578-72-6  
**E-Mail** : Hakan.Cevik@containerships.com.tr  
**Web Page** : www.containerships.com.tr

---

**Profile** : Operating container lines with container vessels between Turkey and Egypt, Libya, Tunisia and Algeria in the Mediterranean Sea.

**Core Competencies** : Giving/offering logistic services/solutions to exporters & importers & traders between the countries.

**Company Size** : Medium (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Performing sea and land operations rendering for logistics services/solutions in Egypt and Tunisia and as well as Libya and Algeria. Marketing our Group activities

**Any Existing Partnerships in the Target Countries ?** : No, in Egypt, European Union, Finland, Tunisia, Turkey. Contracted liner agents in Tunisia and Egypt. Several customers using our services between the countries

**Targeting the Following Markets** : Egypt, European Union, Tunisia, Turkey

**Interested in** : Logistics, Subcontracting / Outsourcing.

**Expectations from a Potential Partner** : I want to establish new business relationships with the potential companies interested in our services and assist them for their logistics and trade affairs with our established service set-up between Turkey and Egypt & Tunisia.

**Desired Business Contacts** : Agent, Client, Dealer, Distributor, Engineering firm, Logistics provider, Representative, Supplier

Companies from EU-TURKEY

**114. LAFARGE DALSAN (GROUP LAFARGE FRANCE)**

---

**Industry** : 1.  
**Contact Person** : NICOLAS DE MAGNIENVILLE - Deputy general director  
**Address** : 1. Cadde, Sincap Sokak, no.12 Büyüksanayi 06060, ANKARA, TURKEY  
**Telephone / Fax** : +90-312 303 49 49 / +90-312 341 25 69  
**E-Mail** : nicolas@dalsan.com.tr ; dalsan@dalsan.com.tr  
**Web Page** : www.dalsan.com.tr

---

**Profile** : Producer of Gypsum Plaster, Plasterboard, Metal Stud Profiles and associated system. Building materials for housing and infrastructures (Group Lafarge)

**Core Competencies** : Gypsum, Plaster and plasterboard systems (Dalsan)

**Company Size** : Large (according to turnover), Large (according to the number of employees).

**International Activities at Present** : Lafarge Dalsan is one of the 64 branches of the group Lafarge that exist in the world. We are exporting all around Turkey.

**Any Existing Partnerships in the Target Countries ?** : No . Joint Venture Lafarge-Dalsan 50/50%

**Targeting the Following Markets** : Egypt

**Interested in** : Trade.

**Expectations from a Potential Partner** : We are looking for a strong distributor for our goods in Egypt.

**Desired Business Contacts** : Dealer, Distributor

Companies from EU-TURKEY

**115. VIARORO LOGISTICS SERVICES LTD.**

---

**Industry** : 8.  
**Contact Person** : BURAK DINC - PROJECT COORDINATOR  
**Address** : Bayar Cad. Gül Bahar Sok. No:17. PS Plaza Kat: 5-53 Kozyatağı, İstanbul, TURKEY  
**Telephone / Fax** : +90 216 384 1111 / +90 216 384 1112  
**E-Mail** : info@viaroro.com  
**Web Page** : www.viaroro.com

---

**Profile** : Road transportation services between Turkey and Middle Eastern countries.

**Core Competencies** : Provision of transportation services by tarpauled, hard case, and refrigerated trailers, also using the RORO / Ferry services in the Eastern Mediterranean.

**Company Size** : Micro (according to turnover), Micro (according to the number of employees).

**International Activities at Present** : Road transportation among Egypt-Turkey, Jordan-Turkey, Saudi Arabia-Turkey.

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt, United Kingdom . We have agents in Egypt, Jordan, and Saudi Arabia.

**Targeting the Following Markets** : Egypt, European Union

**Interested in** : Logistics.

**Expectations from a Potential Partner** : Development of agency and sales network.

**Desired Business Contacts** : Agent, Client, Joint-venture (JV) partner, Logistics provider, Strategic partner

Companies from PALESTINE TERRITORIES

**116. ABU AISHEH AGRIBUSINESS CO.**

---

**Industry** : 6.  
**Contact Person** : NADER N . K . ABUAISH - General Manager  
**Address** : RAS ALJURA, HEBRON, PALESTINE TERRITORY  
**Telephone / Fax** : 00970 2 2254393 /  
**E-Mail** : Nader-a.b@hotmail.com  
**Web Page** :

---

**Profile** : SOLAR HEATING WATER ( VACCUM TUBES)

**Core Competencies** :

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : IMPORTING SOLAR HEATING WATER ( VACCUM TUBES)

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Trade.

**Expectations from a Potential Partner** : TRADING

**Desired Business Contacts** :

Companies from PALESTINE TERRITORIES

**117. AL ASEEL CO, LAMASAT CO.**

---

**Industry** : 1.  
**Contact Person** : RATEB M.A. KHATIB - Owner, General Manager  
**Address** : Sarta Salfeet, Salfeet, PALESTINE TERRITORY  
**Telephone / Fax** : 970-299-0294 / 970-2995712  
**E-Mail** : c.alaseel@yahoo.com  
**Web Page** :

---

**Profile** : Institute, Architectural Drawing

**Core Competencies** :

**Company Size** : Small (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : At present import of equipment from Turkey. Export to Jordan and Dubai.

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Turkey

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Client



Companies from PALESTINE TERRITORIES

**118. AL-JABBAN CO.**

---

**Industry** : 3.  
**Contact Person** : ABDEL MUHEY M.A. QAFISHEH - General Manager  
**Address** : , Hebron, PALESTINE TERRITORY  
**Telephone / Fax** : 970-222-92610 /  
**E-Mail** : al-jaban@hotmail.com  
**Web Page** :

---

**Profile** : Food Products, Dairy Products

**Core Competencies** :

**Company Size** : Micro (according to turnover), Micro (according to the number of employees).

**International Activities at Present** : No.

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, European Union, Tunisia, Turkey

**Interested in** : Trade. Food and Beverages

**Expectations from a Potential Partner** : Trade Opportunities, Export

**Desired Business Contacts** : Client, Distributor, Representative, Strategic partner

Companies from PALESTINE TERRITORIES

**119. ALUM. IDREES CO**

---

**Industry** : 6, 12.  
**Contact Person** : FALAH IDREES - Engineer  
**Address** : RAS ALJURA ,, Hebron, PALESTINE TERRITORY  
**Telephone / Fax** : 00970 2 2291356 /  
**E-Mail** : falah\_idrees@yahoo.com  
**Web Page** :

---

**Profile** : Trading company for Aluminium profiles and solar water heating equipment

**Core Competencies** : Master Engineering

**Company Size** : Micro (according to turnover), Micro (according to the number of employees).

**International Activities at Present** : Importing Solar water heating equipment (vacuum tubes)

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Trade.

**Expectations from a Potential Partner** : Trading

**Desired Business Contacts** : Client, Supplier

Companies from PALESTINE TERRITORIES

**120. ARABTECH JARDANEH**

---

**Industry** : 1,3.  
**Contact Person** : MOAYAD HASAN HUSSEIN ABU SHALBAK - Head of supervision department  
**Address** : Al Bireh-Ramallah Jerusalem main street, Ramallah 722, PALESTINE TERRITORY  
**Telephone / Fax** : 02-2961214 / 22964508  
**E-Mail** : Mouayad.ha@gmail.com  
**Web Page** :

---

**Profile** : Services provide through the company is engineering consulting services. Where these services covers building, infrastructure, planning and management

**Core Competencies** : to exchange the ideas on building materials between countries and to see if there will be a capability to import or export some

**Company Size** : Small (according to turnover), Medium (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No . Trade, Investment, Logistics

**Targeting the Following Markets** : Client, Supplier, Management/Marketing Consultant, Technical Consultant, Investor, Engineering Firm

**Interested in** : .

**Expectations from a Potential Partner** :

**Desired Business Contacts** :

Companies from PALESTINE TERRITORIES

**121. H.I. JERUSALEM STONE & MARBLE COMPANY**

---

**Industry** : 1.  
**Contact Person** : FAHED MOHAMMED JAMAL ABED GHAITTA - General Manager  
**Address** : Ain Sara - Zelaun Building 7th fl, Hebron 02, PALESTINE TERRITORY  
**Telephone / Fax** : +970-2291403 / +970-2253133  
**E-Mail** : fahed@palstone.com  
**Web Page** : www.palstone.com

---

**Profile** : Stone factory, exporter of stone and marble, own quarry in PAL and TR

**Core Competencies** : stone and marble

**Company Size** : Small (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Jordan, Turkey, Tunisia, South Korea, China

**Any Existing Partnerships in the Target Countries ?** : No , in Turkey . Own quarry and partner in Turkey

**Targeting the Following Markets** : Tunisia, Turkey

**Interested in** : Investment, Trade. in Stone, Mining, Quarry. We do invest in TR and open our company for production stone and marble and in TUnis .

**Expectations from a Potential Partner** : We are working for partners in Turkey, Tunisia, Jordan,

**Desired Business Contacts** : Agent, Client, Dealer, Joint-venture (JV) partner, Project partner, Strategic partner, Supplier, Technical consultant

Companies from PALESTINE TERRITORIES

**122. JALA CARE FOR MARKETING OF COSMETICS AND DETERGENTS**

---

**Industry** : 12.  
**Contact Person** : ISSA SHUKRI MOUSA - Executive Director  
**Address** : P.O.Box 116, Biet Jala (Behtlehem), PALESTINE TERRITORY  
**Telephone / Fax** : 970(0)22748417 / +970(2)22747255  
**E-Mail** : issa@jalacare.com  
**Web Page** : www.jalacare.com

---

**Profile** : We are specialized in marketing and distributing cosmetics detergent and disposable products

**Core Competencies** : Highly trained staff, distribution channels, and high quality products and well known brands in our area

**Company Size** : Small (according to turnover), Small (according to the number of employees).

**International Activities at Present** : No.

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Production, Trade. Franchise. Trade of cosmetics detergent and disposable products and franchise.

**Expectations from a Potential Partner** : We are looking for partner that we can make with him franchise partnership like German company Henkel.

**Desired Business Contacts** : Agent Franchise partnership

Companies from PALESTINE TERRITORIES

**123. MASLAMAN BROTHER CO.**

---

**Industry** : 3.  
**Contact Person** : JAMAL EDDIN SAEED MASLAMANI - General Manager  
**Address** : Beit Eiba, Nablus, PALESTINE TERRITORY  
**Telephone / Fax** : 972-932-46680 / 972-832-48244  
**E-Mail** : jamal@maslamani.net  
**Web Page** : www.maslamani.net

---

**Profile** : Maslamani is working in the field of roasting, manufacturing and packaging of different kind of nuts and seeds and importing sweets and chocolates.

**Core Competencies** : Nuts, Snacks

**Company Size** : Small (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Attending of international workshops and trade conferences

**Any Existing Partnerships in the Target Countries ?** : No , in Belgium, Italy .

**Targeting the Following Markets** : Turkey

**Interested in** : Trade. (Chocolate and sweets)

**Expectations from a Potential Partner** : To open new prosperous business in new markets.

**Desired Business Contacts** : Management / marketing consultant, Representative

Companies from PALESTINE TERRITORIES

**124. PALSOLAR FOR MECHANICS & ENERGY SOLUTIONS**

---

**Industry** : 6.  
**Contact Person** : MANSOUR A. H. MANSOUR - General Manager  
**Address** : Academy st., Nablus 380, PALESTINE TERRITORY  
**Telephone / Fax** : 00970 -9-2352438 / 00970-9-2352437  
**E-Mail** : mansour@palsolar.com  
**Web Page** : www.palsolar.com

---

**Profile** : PalSolar for Mechanics & Energy Solutions is an international solar energy solutions company operating in the Middle East region. Since 1980, PalSolar has been providing small and large scale solar energy solutions for industrial, commercial, and resident

**Core Competencies** : Mechanical Engineer

**Company Size** : Small (according to turnover), (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, European Union, Tunisia, Turkey

**Interested in** : Production, Subcontracting / Outsourcing, Trade.

**Expectations from a Potential Partner** : Know how and Investment

**Desired Business Contacts** : Joint-venture (JV) partner, Strategic partner

Companies from PALESTINE TERRITORIES

**125. WELL INTERNATIONAL CO.**

---

**Industry** : 12, 14.  
**Contact Person** : MAJDI ZGHIER - Manager  
**Address** : , , PALESTINE TERRITORY  
**Telephone / Fax** : 00972-2-2255315 / 00972-2-2255314  
**E-Mail** : majdi@well.com.co  
**Web Page** : www.well.com.co

---

**Profile** : Well produces and trades home furnishing, kids accessories and cleaning equipments

**Core Competencies** : Manufacturing, import and export of home textile and carpet products

**Company Size** : Small (according to turnover), Small (according to the number of employees).

**International Activities at Present** : no.

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : European Union, Turkey

**Interested in** : Trade, Production.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Supplier, JV Parnter, Investor



## Companies from TUNISIA

**126. FAZE SERVICES**


---

**Industry** : 2, 6.  
**Contact Person** : AFIF FANTAR - CEO & Managing Director  
**Address** : Rue du Lac Turkana Nour Elbouheira, 1053 Les Berges du Lac TUNIS, TUNISIA  
**Telephone / Fax** : +216 719 64 266 / +216 964 265  
**E-Mail** : afif.fantar@faze.com.tn  
**Web Page** : www.groupefaze.com

---

**Profile** : Design. development, design and implementation of solutions in automation and industrial TT, SCADA and telemetry systems (Oil & gas. water. phannaceutical, chemical, energy)

**Core Competencies :**

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** : Algena, Libya. Burundi. Yemen.

**Any Existing Partnerships in the Target Countries ?** : No , in Germany, Sweden, Tunisia, Turkey . Technology supply from Turkey, Europe: ELKO (MV cub1cle), ENOR (Water), GVD (LV withdrawable MCC technology), Siemens. We plan to create a company producing

photovoltaic cells with new technology-based CIGS in cooperation with a Swedish company. Therefore

**Targeting the Following Markets** : Egypt, Palestine Territory, Tunisia, Turkey

**Interested in** : Investment, Others, Production, Subcontracting / Outsourcing, Trade. Joint Venture

**Expectations from a Potential Partner** : Joint Venture: find partners for projects tumkey in the field of automation. Computing and industrial SCADA system (oil & gas, chemical water, food, pharmaceutical. Find partners for projects tumkey in the field of solar energy and photovoltaic.

**Desired Business Contacts** : Agent, Client, Distributor, Engineering firm, Facilities manager, Investor, Joint-venture (JV) partner, Management / marketing consultant, Project developer, Project partner, Representative, Strategic partner, Supplier, Technical consultant We plan to make integration and manufacture of

LV switchboards and withdrawable, MV cubicle in Tunisia for the Tunisian market and export to Algeria. Libya and West Africa

Companies from TURKEY

**127. AKSU KAPIKOLLARI VE KİLİT SİSTEMLERİ LTD.ŞTİ.**

---

**Industry** : 1.  
**Contact Person** : ABDULLAH FİDANCI - FOREIGN TRADE MANAGER  
**Address** : ŞERİFALİ MH.BAŞAR SK.NO:53 ÜMRANİYE, ISTANBUL, TURKEY  
**Telephone / Fax** : +90(216)4205620 / +90(216)4205619  
**E-Mail** : abduallah@aksukapikollari.com.tr  
**Web Page** : asukapikollari.com.tr

---

**Profile** : Manufacturer of door handles and door locking systems.

**Core Competencies** : ISO9001,6 ADET TASARIM TESCİL BELGESİ,2 ADET FAYDALI MODEL BELGESİ,TSE BELGESİ

**Company Size** : Micro (according to turnover), Medium (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, European Union, Tunisia

**Interested in** : Investment, Production.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Client, Dealer, Design firm, Distributor, Engineering firm, Facilities manager, Investor, Joint-venture (JV) partner, Management / marketing consultant, Project developer, Project partner, Representative, Strategic partner, Supplier, Technical consultant

## Companies from TURKEY

**128. DIZAYN TEKNİK BORU VE ELEMANLARI SA. VE TIC. A.Ş.**


---

|                        |   |
|------------------------|---|
| <b>Industry</b>        | : 1, 2.   |
| <b>Contact Person</b>  | : SELAMI YILMAZÇOBAN - Export Manager   |
| <b>Address</b>         | : Atatürk Mah. İnönü Cad. No:6 Kıraç 34522 Esenyurt, İstanbul/Türkiye, ISTANBUL, TURKEY |
| <b>Telephone / Fax</b> | : +90(212)8865741 / +90(212)8865193   |
| <b>E-Mail</b>          | : sevnurnacak@dizayngroup.com   |
| <b>Web Page</b>        | : dizayngroup.com   |

---

**Profile** : Dizayn Group basically produces plastic pipes and their fittings but it also offers unique and efficient solutions for the passage of liquids and heating. Dizayn Group was established in 1987 for developing and applying projects in sanitary piping sector and

**Core Competencies** : Dizayn Group manufactures from 12 mm to 1600 mm diameter high pressure, from 50 mm to 8000 mm diameter low pressure, Polyethylene and Polypropylene raw material resilient to high soil and traffic load, 23 different systems with flow and more than 4.000 product varieties. Dizayn Group reserves 5% of its turnover every year for R&D and every product developed by Dizayn Group bears certificates, each received from international independent institutions. Some of these institutions are: MEYER ISO 9001:2008, DVGW (Germany), Hygiene Institute (Germany), GOST (Russia), IMA (Germany), GOST (Ukraine), TSE (Turkey). Dizayn Group exports to more than 80 countries, most important regions being the Middle East, South America, West and East Europe, Russia, Turkic Republics, North Africa, Far East and Australia. Dizayn Group also has more than 100 patents for products developed. In addition, Dizayn Group has been awarded in July 2004 by Turkish Patent Institute for its contribution in development of technology in our country and the world.

**Company Size** : Large (according to turnover), Large (according to the number of employees).

**International Activities at Present** : Dizayn Group exports to more than 80 countries, most important regions being the Middle East, South America, West and East Europe, Russia, Turkic Republics, North Africa, Far East and Australia. Dizayn Group also has more than 100 patents for products dev

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, European Union, Palestine Territory, Tunisia

**Interested in** : Investment, Trade.

**Expectations from a Potential Partner** : Aim to growth up together in target market.

**Desired Business Contacts** : Agent, Client, Dealer, Distributor, Investor, Project developer, Project partner, Representative, Strategic partner

Companies from TURKEY

**129. EMT METAL İŞLEME ELEKTROMEKANİK SAN.VE TİC.LTD.ŞTİ.**

---

**Industry** : 2.  
**Contact Person** : ADEM DEMİR - GENERAL MANAGER  
**Address** : Meclis Mah.Atatürk Cad.No:51 Sancaktepe, ISTANBUL, TURKEY  
**Telephone / Fax** : +90(216)6211100 / +90(216)6222727  
**E-Mail** : adem.demir@mail.com  
**Web Page** : www.emtmetal.com.tr

---

**Profile** : PRODUCTION: METAL PORTION OF ELECTRICAL PANELS AND INTERIOR PORTION TO PLACE ELECTROMECHANICAL EQUIPMENT, METAL FILE CABINETS, METAL LOCKERS, TOOL CABINETS, FIRE CABINETS.

**Core Competencies** : Professional and experienced personnel. High quality and production according to international standards. Price advantages.

**Company Size** : Micro (according to turnover), Small (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, Tunisia

**Interested in** : Investment, Production, Subcontracting / Outsourcing, Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Client, Dealer, Engineering firm, Investor, Joint-venture (JV) partner, Project partner, Strategic partner

Companies from TURKEY

**130. ENSAR BOYA KİMYA SANAYİ VE TİCARET LTD.ŞTİ**

---

**Industry** : 1, 2.  
**Contact Person** : -  
**Address** : KUZEY MH.ESENTEPE CD.NO:2/A KÖRFEZ/KOCAELİ, KOCAELİ, TURKEY  
**Telephone / Fax** : +90(262)5270575 / +90(262)5270575  
**E-Mail** : sonerr\_1988@hotmail.com  
**Web Page** :

---

**Profile** : ENSARPAINTING COMPANY WAS ESTABLISHED IN 1992. ENSAR HAS BEEN THE MAIN DEALER AND MARKETER FOR MAJOR MANUFACTURERS.

**Core Competencies** : WE HAVE MASTERED THE PROPERTIES OF PAINTS, THINNERS AND SIMMILAR PAINTING REALTED MATRIALS THROUGHOUT OUR YEARS OF EXPERIENCE.

**Company Size** : Micro (according to turnover), Micro (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, European Union, Palestine Territory, Tunisia

**Interested in** : Logistics, Subcontracting / Outsourcing, Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Agent, Client, Dealer, Distributor, Facilities manager, Joint-venture (JV) partner, Logistics provider, Management / marketing consultant, Representative, Supplier

Companies from TURKEY

**131. IKADA DANISMANLIK**

---

**Industry** : 10.  
**Contact Person** : BAHRI AYDIN - Managing Partner  
**Address** : Farabi Sok. 22/4 Kavaklidere, Cankaya, 06680, ANKARA, TURKEY  
**Telephone / Fax** : +90 312 428 67 36- 34 /  
**E-Mail** : bahria@ikada.com.tr  
**Web Page** : www.ikada.com.tr

---

**Profile** : IKADA CONSULTING LTD. is a leading consulting company based in Ankara, Turkey, incorporated in 1999, and which today has a wide client portfolio, consisting of International institutions, development agencies, SMEs, NGOs, municipalities, and institutio

**Core Competencies** : Labor Market Studies, Small Business Development and Entrepreneurship, marketing, human resources development.

**Company Size** : Micro (according to turnover), Micro (according to the number of employees).

**International Activities at Present** : Project implementation and consulting for EU, UN and Worldbank funded projects.

**Any Existing Partnerships in the Target Countries ?** : No , in European Union . Strategic Partnership in some projects, Consortium Partners.

**Targeting the Following Markets** : Egypt, Palestine Territory, Tunisia

**Interested in** : Others, Subcontracting / Outsourcing, Trade. Consulting, marketing researches

**Expectations from a Potential Partner** : Finding common investment opportunities in the selected countries and neighborhood and forming partnerships for donor-funded projects and trade related activities.

**Desired Business Contacts** : Client, Distributor, Joint-venture (JV) partner, Management / marketing consultant, Project partner, Strategic partner, Technical consultant

Companies from TURKEY

**132. POLITEK POLIETILEN SN. TIC. LTD. STI**

---

**Industry** : 1, 5.  
**Contact Person** : KEMAL BERKER - Dis Ticaret Yetkilisi  
**Address** : Esenler Mah. Hurriyet cd. no;16 Pendik, ISTANBUL, TURKEY  
**Telephone / Fax** : +90(216)3966509 /  
**E-Mail** : kemal.berker@politekbanyo.com  
**Web Page** : www.politekbanyo.com

---

**Profile** : Production of highest quality acrylic plates, compact systems, hydro-massage bathtubs, acrylic shower base, shower cabins and quality polyethylene water tanks. Currently working on new silvery special decorative models.

**Core Competencies** : We are the only company in Turkey that produces shower cabins, bath tubs and shower bases all together.

**Company Size** : Small (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Export to Libya and Bosnia

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, European Union

**Interested in** : Trade.

**Expectations from a Potential Partner** : Sale of our products in their own country.

**Desired Business Contacts** : Client, Dealer, Distributor

Companies from TURKEY

**133. PROLINK INTERNATIONAL LTD.**

---

**Industry** : 10.  
**Contact Person** : SERVET SOYUSEN - Managing Director  
**Address** : Cankaya Mah, Uskup Cad, 8/B/2, PK: 06690, Cankaya, ANKARA, TURKEY  
**Telephone / Fax** : +90(312)4270095 / +90(312)4264947  
**E-Mail** : servet.soyusen@prolink.co  
**Web Page** : www.prolink.co

---

**Profile** : INTERNATIONAL CONSULTANCY, TRAINING, ORGANISATION, FOREIGN TRADE, CIVIL, ARCHITECTURE, IT

**Core Competencies** :

**Company Size** : Micro (according to turnover), Micro (according to the number of employees).

**International Activities at Present** : Prolink International is an independent private consultancy company and providing proactive and innovative consultancy services through proven experiences of its skilled consultants at the world wide (Global Regional offices; Middle East, Balkans, Caucas

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt, European Union .

**Targeting the Following Markets** : Egypt, European Union, Palestine Territory, Tunisia

**Interested in** : Subcontracting / Outsourcing, Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Agent, Client, Engineering firm, Facilities manager, Investor, Joint-venture (JV) partner, Logistics provider, Management / marketing consultant, Project developer, Project partner, Representative, Strategic partner, Technical consultant



Companies from TURKEY

**134. SAGLAM YANGIN ELEKTRONIK A.Ş.**

---

**Industry** : 1, 2.  
**Contact Person** : AHMET AYGAHOGLU - Coordinator  
**Address** : Sanayi Mah. 675 Sok 1/B, ANTALYA, TURKEY  
**Telephone / Fax** : +90(242)3464737 / +90(242)3468543  
**E-Mail** : ata@saglam.com  
**Web Page** : www.saglam.com

---

**Profile** : Fire Alarm Systems, CCTV Systems, Speaker Systems, Security Systems, Access Control Systems, Fire Extinguishing Systems, Gas Alarm Systems, Emergency Exit Systems.

**Core Competencies** : Authorized country sales representative.

**Company Size** : Small (according to turnover), Medium (according to the number of employees).

**International Activities at Present** : Iraq, Kazakhstan, Turkmenistan, Azerbaijan, Sudan.

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt, Palestine Territory, Tunisia

**Interested in** : Production, Trade.

**Expectations from a Potential Partner** : Company working in low-voltage systems and electrical systems.

**Desired Business Contacts** : Agent, Client, Dealer, Distributor, Engineering firm, Facilities manager, Investor, Management / marketing consultant, Project partner, Representative, Strategic partner

Companies from TURKEY-EGYPT

**135. BOSPHOR FOR IMPORT EXPORT**

---

**Industry** : 2, 3.  
**Contact Person** : ISMAIL OZYURT - CEO  
**Address** : Nasr city, CAIRO, EGYPT  
**Telephone / Fax** : +20(2)22730689 / +20(2)22730689  
**E-Mail** : iozyurt@bosphorgroup.com  
**Web Page** : bosphorgroup.com

---

**Profile** : Flour Mills Machinery and Silos

**Core Competencies** :

**Company Size** : Small (according to turnover), Micro (according to the number of employees).

**International Activities at Present** :

**Any Existing Partnerships in the Target Countries ?** : No , in Egypt . Turkish-Egyptian

**Targeting the Following Markets** : Egypt, Palestine Territory

**Interested in** : Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Distributor, Supplier, Technical consultant

Companies from TURKEY-EGYPT

**136. TÜRKİYE İŞ BANKASI MISIR TEMSİLCİLİĞİ**

---

**Industry** : 13.  
**Contact Person** : MEHMET GÜZEL - Mısır Temsilcisi  
**Address** : Nile City Towers North Tower 27th floor Ramlet Boulac Cairo, CAIRO, EGYPT  
**Telephone / Fax** : +20(2)24619811 / +20(2)24619810  
**E-Mail** : mehmet.guzel@isbank.com.tr  
**Web Page** : isbank.com.tr

---

**Profile** : Bankacılık Hizmeti

**Core Competencies** : Mısır'da bulunan temsilciliğimizin sahip olduğu yerel imkan ve ilişkilerin bu ülkede iş yapmak isteyen firmalarımız/müşterilerimiz lehine değerlendirilmesi

**Company Size** : Large (according to turnover), Large (according to the number of employees).

**International Activities at Present** : Bankamız 16 ayrı ülkede temsilcilik, şube ve iştirak şeklinde temsil edilmektedir.

**Any Existing Partnerships in the Target Countries ?** : No .

**Targeting the Following Markets** : Egypt

**Interested in** : Investment, Production, Subcontracting / Outsourcing, Trade.

**Expectations from a Potential Partner** :

**Desired Business Contacts** : Client, Investor, Management / marketing consultant, Representative

**GBBI  
2013**

**EU-Turkey Global Business Bridges Initiative**

Matchmaking Events



This project is co-financed by  
the European Union and the Republic of Turkey

*This document is prepared by the DFC Group (Barcelona, Spain), financed under the European Union (EU) – funded project entitled “Technical Assistance for Matchmaking Events under the Global Business Bridges Initiative”*

*The contents of this publication are the sole responsibility of its authors and can in no way be taken to reflect the views of the European Union.*

## **Trilateral Matchmaking Events for Enterprises from EU, Turkey, Egypt, Tunisia, and the Palestine Territories**



## **Catalogue II Alexandria Participant Profiles**



**DFC**

